



**American School of Business**  
Corporate Offices:  
194 US Highway 46 East, Fairfield, NJ 07004

**Your Success is Our Goal**  
Since 1983

**Insurance and Securities**  
**Licensing and Continuing Education**  
**Up to 12 CE Credits in One Day**  
**\* In-Person, Live Online**  
**Self-Study Online or On-Site**

# Insurance & Securities

Licensing,  
Continuing Education &  
Exam Preparation Programs

For  
**Life, Accident & Health**  
**Property & Casualty**  
**Title**  
**Securities Industry Essentials *New!***  
**Series 6, and more...**

**2021**  
**Schedules**



## American School of Business

*Since 1983*

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**Corporate Offices**

**194 US Highway 46 East, Fairfield, NJ 07004**

## INTRODUCTION & WELCOME!

Thank you for choosing the American School of Business, where your success is our goal!

The American School of Business is the largest independent provider of Real Estate, Insurance, Securities and Mortgage training programs in New Jersey.

We currently offer licensing courses, continuing education seminars and exam preparation programs in a variety of environments including: In-Person, Live Online, Self-Study Online, and Hybrid. Many of the Online classes are approved in all 50 states.

We have great news for all current and new students wishing to attend classes at The American School of Business. Over the past year we transitioned all of our regularly scheduled in-person classes to Online with **LIVE** instructors. The process to get started is simple:

1. Register as you normally would for one of our traditional in-Person Pre-licensing classes or Continuing Education Seminars
2. Pick up your Textbooks and course materials prior to your first day of class at our Fairfield office or if you choose, we can ship them to you for a \$10 shipping fee. Note: Handouts for CE students will be emailed.
3. Complete the class in the comfort and safety of your own home.

Once registered, look for a confirmation email of your registration and additional correspondence as to the process and requirements of completing your Live Online or Hybrid Classes using our GoToMeeting platform.

### Hybrid Classes are now available at our Fairfield

**Headquarters:** We are now offering some classes in a “Hybrid” environment. With these classes you have the choice of attending the classes Live with the Instructors in our classrooms or attending them Live Online with the same great class interaction. The following classes are now Hybrid:

- Real Estate Brokers – Days
- Mortgage Pre-licensing – Day & Evenings
- Life and Health Insurance – Days
- Property and Casualty – Evenings

All other classes posted in our brochures or on our website will remain as Live Online classes.

Please check with us regularly for updates and we thank everyone for being patient with us as we continue to evolve, while providing our students with the best possible learning options.

This brochure contains all the information you need to make the right choice to join into one or many of our programs today!

If you have any questions you can reach us during the following business hours: **Monday thru Thursday between 8:30am and 6:30pm and Fridays from 8:30am to 4:30pm.**

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## GENERAL INFORMATION

The economic importance of the Insurance and Financial Services industries demands a high professional level with an increased emphasis on educational requirements. New Jersey requires that a person engaging professionally in the Insurance business be licensed. Once licensed, Continuing Education Credits are required to maintain your license. In addition, FINRA - the Financial Industry Regulatory Authority requires a Securities license for individuals who sell variable annuities and other variable insurance products.

Our programs are designed to help you attain your goal of passing the Insurance & Securities licensing exam(s). In addition, we provide Continuing Education Seminars to help you maintain your license(s) while providing you with the practical knowledge you need to succeed.

**EXPERIENCE:** Since our inception in 1983, the American School of Business has established itself as a leader in providing quality education using only the best and most up to date materials and teaching methods available. Each year thousands of students are successfully prepared for careers in Insurance, Real Estate & Financial Services, in addition, to the thousands more who call on us to advance themselves through our seminars and continuing education programs.

**ACCREDITATION:** The American School of Business is licensed and/or approved by the NJ Department of Banking and Insurance, NJ Real Estate Commission, The NJ State Board of Real Estate Appraisers and The National Mortgage Licensing System (NMLS). We are also approved for the training of Veterans and their eligible dependents through the State Approving Agency.

**GUARANTEE OF SATISFACTION:** A prompt and regular attendance is vitally important to your success in our courses. Students who miss any classes are allowed to make them up in any of our day, evening or Saturday courses at any of our locations. You are entitled to attend future classes for **FREE** for a period of one year from your enrollment date. This includes taking your final exam.

**INSTRUCTORS:** Our Instructors are Successful, Experienced, and Motivated professionals who are licensed and/or approved to teach.

**SCHEDULING:** Courses are offered Days, Evenings and Saturdays, all year, at our convenient training centers, in addition to an array of online courses, seminars and exam prep programs.

**PRIVACY POLICY** “In compliance with the Privacy Act (5U.S.C. 552A), your Social Security number and other private information obtained herein will be used solely to fulfill the requirements of the state regulatory authorities. It will not otherwise be published, disseminated, bartered, or sold.”

**The Following is a list of Holidays that most classes are off:**  
• New Years Day • MLK Day • Passover • Good Friday • Week of Memorial Day • Week of Independence Day • Week of Labor Day • Rosh Hashanah • Yom Kippur • Halloween (evening only) • Week of Thanksgiving • Hanukkah • Week of Christmas

### Our programs in the Real Estate field include;

- Salespersons Licensing & Continuing Education
- Brokers Licensing & Continuing Education
- Appraisal Licensing & Continuing Education
- Mortgage Licensing and Continuing Education

### Our programs in the Insurance field include;

- Life, Accident & Health Licensing Courses
- Property & Casualty Licensing Courses
- Title Licensing Courses
- Continuing Education Seminars

### Our programs in the Financial Services field include;

- *New!* Securities Industry Essentials
- Securities Series 6, 7, 24, 26, 63 & 66 Exam Prep
- Firm Element Requirements

# INSURANCE & SECURITIES Licensing and Exam Prep

## An Insurance & Financial Career Provides:

- \* A Stimulating Work Environment
- \* Competitive Salaries & Commissions
- \* Part or Full Time Employment
- \* Employee Benefits
- \* Unlimited Career Potential

**GENERAL REQUIREMENTS:** Those who wish to engage in the Insurance business in New Jersey are required to attend a pre-licensing course and pass a state licensing exam. Our purpose is to prepare you for your insurance state licensing exam(s). Upon completion of our course(s) you will be given a "Certificate of Completion" which is used to gain admission into the state exam.

### Licensing Requirements

The New Jersey Department of Banking and Insurance Producer Licensing regulations require a minimum of 20 hours of instruction per licensing authority. Our schedules reflect these requirements, and in some cases exceed the minimum requirements. We also include Question and Answer Software or other study aids with every course registration at no additional cost.

**WHO MUST BE LICENSED:** Any person who engages in the Sale, Solicitation or Negotiation of insurance coverages and/or receives any commissions, brokerage fee, compensation or other consideration **MUST BE LICENSED** in New Jersey.

**In addition:** all Life Insurance Producers in New Jersey who want to sell variable products must also obtain a Variable Life Insurance Producers License. To obtain this license you must pass the new FINRA Securities Industry Essentials (SIE) & Series 6 exams and file your registration number with the New Jersey Department of Banking and Insurance.

### CONTINUING EDUCATION REQUIREMENTS

Once licensed, the New Jersey Department of Insurance requires that all Insurance producers obtain Continuing Education Credits each licensing period. Continuing Education credits are obtained by taking Insurance related seminars or online programs from approved schools like the American School of Business. See the Continuing Education section of this brochure for complete information.



### CLASSROOM REQUIREMENTS

Life Insurance Course.....	20 hours*
Accident & Health Insurance Course.....	20 hours*
Life, Accident & Health Course.....	40 hours
Property & Casualty Combined Course.....	40 hours*
Title Insurance Course.....	20 hours*
<i>New!</i> SIE - Securities Industry Essentials .....	21 hours
Series 6 Investments & Variable Contracts Rep. Course...	14 hours

**\*When reviewing our schedules please note that our training programs exceed the state minimum required hours for the courses listed above.**

**All Classes include our  
One Year Guarantee of Satisfaction!**

## LICENSING COURSE TUITION for In-Person and Live Online Classes

The tuition for the Insurance & Securities courses includes your In-Person or Live Online Classroom time, a comprehensive Textbook, Licensing Laws, and our One Year Guarantee of Satisfaction. As an added bonus, we also include Question & Answer Software with every insurance course.

Life Insurance Course.....	\$295
Accident & Health Course.....	\$295
Life, Accident & Health Combined Course.....	\$395
<i>New!</i> – SIE - Securities Industry Essentials.....	\$249
Series 6 Investment Company Representative Course.....	\$199
Property & Casualty Combined Course.....	\$495
Title Insurance Course.....	\$395

**DISCOUNT PACKAGE I:** Register and pay in full for Life, Accident & Health, Property, and Casualty courses for only **\$795**.

**DISCOUNT PACKAGE II:** Register and pay in full for Life, Accident & Health, Securities Industry Essentials and Series 6 courses for only **\$695**.

**DISCOUNT PACKAGE III:** Register and pay in full for Securities Industry Essentials and Series 6 course for only **\$395**

### Self Study On-Line Licensing Courses



In addition to our In-Person and Live Online classes as outlined above, we also offer an array of Self-Study Online licensing and Continuing Education courses. Information and Pricing can be found by connecting to our Virtual University on our website at [www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com).

There are a variety of packages to choose from and courses are approved in several states.

### LICENSING COURSE OUTLINES

#### Life Course Outline

- Introduction to Insurance
- Insurance Regulations
- Life Insurance Basics
- Life Policy Underwriting, Issuance & Delivery
- Life Policies & Provisions
- Life Policy Options
- Annuities and Retirement
- NJ Rules and Regulations

#### Accident & Health Course

- Introduction to Insurance
- Insurance Regulations
- Health Insurance Basics
- Underwriting, Insurance & Delivery
- Health Policy Provisions
- Disability Income Insurance
- Medical Expense Insurance
- Senior Citizen Health Plans
- New Jersey Rules and Regulations

#### *New!* SIE: Securities Industry Essentials Course

- |                                 |                                  |
|---------------------------------|----------------------------------|
| • Introduction                  | • Regulatory Entities & Agencies |
| • Markets and Offerings         | • Economic Factors               |
| • Equity Securities             | • Debt Instruments               |
| • Options and Variable Products | • Investment Companies           |
| • Municipal Fund Securities     | • Direct Participation Programs  |
| • Trading & Settlement          | • Customers and Compliance       |
| • Regulatory Framework          |                                  |

#### Series 6: Investment Company Products / Variable Contracts

##### Limited Representative Course

- |                                |                              |
|--------------------------------|------------------------------|
| • Introduction                 | • Securities Markets         |
| • Investment Companies         | • Annuities & Life Insurance |
| • Retirement Plans             | • Regulations                |
| • Opening & Servicing Accounts | • and More...                |

##### Property & Casualty Insurance Course

- |                             |                                |
|-----------------------------|--------------------------------|
| • Introduction to Insurance | • NJ Insurance Regulations     |
| • Insurance Basics          | • The Standard Fire Policy     |
| • Dwelling & Homeowners     | • Personal Auto Insurance      |
| • Misc. Personal Policies   | • Commercial Package Policy    |
| • Commercial Property       | • Commercial General Liability |
| • Commercial Auto           | • Comm. Crime & Fidelity Bonds |
| • Commercial Inland Marine  | • Boiler & Machinery Coverage  |
| • Farm & Crop Insurance     | • Businessowners Policy        |
| • Workers Compensation      | • Miscellaneous Commercial     |

##### Title Insurance Course Outline

- |                               |                              |
|-------------------------------|------------------------------|
| • Introduction to Insurance   | • State Insurance Regulation |
| • Insurance Contracts         | • Underwriting Practices     |
| • Descriptions/Surveys        | • Abstracting, Taxes & Liens |
| • Transfers & Riparian Rights | • Settlements, and more...   |

## Life & Health Insurance 2021 Course Schedules

**Days - Monday to Friday  
8:00AM to 4:00PM Daily**

**In Person or Live Online**

Life Courses 4 Day Schedules	Life, Accident & Health 5 Day Schedules
January 25, 26, 27 & 29	January 25 to January 29
February 22, 23, 24 & 26	February 22 to February 26
March 15, 16, 17 & 19	March 15 to March 19
April 19, 20, 21 & 23	April 19 to April 23
May 17, 18, 19 & 21	May 17 to May 21
June 21, 22, 23 & 25	June 21 to June 25
July 19, 20, 21 & 23	July 19 to July 23
August 16, 17, 18 & 20	August 16 to August 20
September 20, 21, 22 & 24	September 20 to September 24
October 18, 19, 20 & 22	October 18 to October 22
November 15, 16, 17 & 19	November 15 to November 19
December 13, 14, 15 & 17	December 13 to December 17

**Evenings - Tuesday & Thursdays  
6:00PM to 10:00PM**

**Online with Live Instructors**

Life Courses 3 Week Schedules	Life, Accident & Health 5 Week Schedules
January 5 to January 21	January 5 to February 4
March 2 to March 18	March 2 to April 1
May 4 to May 20	May 4 to June 10
July 6 to July 22	July 6 to August 5
September 14 to September 30	September 14 to October 14
November 2 to November 18	November 2 to December 7

### Health Only Students

In addition to the above schedules we can accommodate students who are looking for **Health only** courses. Please call our office at 800-288-5154 for more information.

### Attention!

### NJ Life Insurance Producers

All Life Insurance Producers in New Jersey who want to sell variable products must obtain a Variable Life Insurance Producers License. To obtain this license you must pass the Securities Industry Essentials & Series 6 exams and file your registration number with the New Jersey Department of Banking and Insurance.

## New! Securities Industry Essentials & Series 6 Exam Prep 2021 Schedules

**Online with Live Instructors**

**Day Exam Prep Courses  
9:00am to 4:00pm**

Securities Industry Essentials	Series 6
January 18, 19 & 20	January 21 & 22
April 26, 27 & 28, 2021	April 29 & 30
July 26, 27 & 28	July 29 & 30
October 25, 26 & 27	October 28 & 29

**Evenings Exam Prep Courses**

**Tuesday & Thursdays 6pm to 9pm**

Securities Industry Essentials	Series 6
March 2 to March 18	April 6 to April 15
June 15 to July 1	July 6 to July 15
September 14 to September 30	October 5 to October 14
December 14 to December 30	January 4 to January 13, 2022

## Property & Casualty Insurance 2021 Course Schedules

**In-Person or Live Online**

**2 Week Day Courses**

**Monday to Friday - 9:00am to 3:00pm**

January 4 to January 14  
February 1 to February 11  
March 1 to March 11  
April 5 to April 15  
May 3 to May 13  
June 7 to June 17  
July 6 to July 16 *\*revised*  
August 2 to August 12  
September 13 to September 23  
October 4 to October 14  
November 1 to November 11  
December 6 to December 16

**In-Person or Live Online**

**7 Week Evening Courses**

**Tuesdays & Thursdays - 6:00pm to 10:00pm**

January 5 to February 18  
March 2 to April 15  
May 4 to June 17  
July 13 to August 26  
September 14 to October 28  
November 2 to December 21 (off 11/25)

## Title Insurance Courses 2021 Course Schedules

**Online with Live Instructors**

**Fairfield Day Courses**

**Monday to Friday - 9:00AM to 4:00PM**

February 15 to February 19	August 16 to August 20
April 19 to April 23	October 18 to October 22
June 21 to June 25	December 13 to Dec. 17

**Five Week Evening Courses**

**Tuesday & Thursdays - 6:00PM to 10:00PM**

February 2 to March 2, 2021  
May 4 to June 1, 2021  
September 7 to October 7  
November 2 to December 7 (\*off 11/25)

### PRIVATE GROUP Instruction Also Available!

We can also provide any of our Licensing courses and Continuing Education seminars at your location and customize a schedule to fit your training needs. Call us at 973-244-0333 for details and pricing. All Classes include our one year Guarantee of Satisfaction.



## Supplemental Study Aids!

**Vocabulary Crammer *Flash Cards*: \$40**

For the visual learner, these Life and Health or Property & Casualty Insurance Flash cards are an excellent way to master insurance terminology. Each set contains hundreds of the most important terms, numbered and categorized by topic for easy reference.



## Continuing Education Seminars for Insurance & Financial Professionals

Our Seminars are approved and accepted for credit by the New Jersey Department of Banking and Insurance, and The New Jersey State Board of Accountancy. They are also accepted by most Associations and Designation authorities.

The New Jersey Department of Banking and Insurance (NJDOBI) requires that all Insurance Producers obtain **24** continuing education hours every **2 years**. As part of the requirement **3** of the **24** hours must be related to insurance **Ethics**. The remaining credits are considered electives and can be obtained by attending approved continuing education seminars or on-line classes on any topic.

Continuing Education credits are also required by most organizations that issue designations. In addition there are special courses required for those producers that sell Flood Insurance, those who deal with the PAIP/CAIP Plans, and those who sell Long Term Care Insurance. We have several of these classes scheduled throughout the year to help you meet your training needs. See below for more information;

**Need Flood Training:** Producers with Property authority and who write flood insurance are required to complete a three/credit flood program as required by the NFIP for the first renewal following the initial issuance or initial renewal of a license on or after Jan. 1, 2007. Producers need only take the course one time.

**Need PAIP/CAIP/SAIP Training:** Producers with Property and Casualty authority who write insurance under the Personal Automobile Insurance Plan and the Commercial Automobile Insurance Plan are required to attend and complete a four hour PAIP/CAIP Certification course.

**Need Long Term Care Training:** Producers with Life and Health Authority who wish to sell LTC insurance are now required to complete an 8 hour NJ Qualified Partnership Training Program. In addition there is a 4 hour recertification class that needs to be completed every 2 year licensing cycle.

**NAIC - Required Annuity Training:** This 4 hour course meets the new standards as set by the NAIC for the required Annuity Training.

Licensees who do not obtain the required credits, by attending approved seminars offered by approved schools such as the American School of Business, will not be able to renew their producers license and/or designation.

The purpose of continuing education is to have you participate in a program that maintains and increases your skill, knowledge and competency. Toward that end, our topics were chosen because of their timeliness and interesting content. Attend our seminars or complete any of our on-line programs and you will see!

The following pages contain our current seminar schedules to help you meet your continuing education objectives.



*Refreshments are Served  
at all Seminars!*



## Continuing Education Seminars Available:

- Online with Live Instructors,
- Self-Study On-Line
- Private Group Instruction

The American School of Business offers a choice of continuing education training platforms. On the following pages of this brochure you will find schedules of our Live Online Classes which can be completed from your home or office with our Live Instructors. In addition, we offer many Self-Study Online seminars, which are available 24 hours a day and can be completed from any computer. Our courses and seminar schedules are being expanded regularly, so please visit our web site at [www.americanschoolnj.com](http://www.americanschoolnj.com) for complete information.

## PRICES FOR LIVE ONLINE TRAINING

The cost for each seminar is as follows:

- 1 Hour Seminars only \$29 each!
- 2 Hour Seminars only \$39 each!
- 3 Hour Seminars only \$49 each!
- 4 Hour seminars only \$59 each!
- 5 Hour seminars only \$69 each!
- 6 Hour seminars only \$79 each!
- 7 Hour seminars only \$89 each!
- 8 Hour seminars only \$99 each!

Many  
new  
topics to  
choose  
from!

All seminar prices include course materials and refreshments.

### How To Get Your Extra Discount!

- I. Register for 12 to 23 hours and receive an extra **20%** Discount off your total.
- II. Register for a **24 hour** package and pay a special price of only **\$299**. That's only \$37 per 3 hour seminar!

**\* Advance payment is required for above discounts to apply**

### **Refund Policy:**

Please include full payment with your registration. Registrations are not confirmed. You will be notified if a class is canceled or filled. If a student wishes to drop out of a seminar or transfer to another seminar, we must be notified a minimum of 5 business days prior to the seminar to avoid a cancellation / transfer fee of \$25 per seminar.

## PRICES FOR ONLINE INTERACTIVE SEMINARS



The cost for our Self-Study online seminars and courses can be found on our website at [www.americanschoolnj.com](http://www.americanschoolnj.com). Seminars are priced per credit and include your certificate of completion. We currently have over 30 online seminars that are approved in over 30 states!

## PRIVATE GROUP TRAINING AT YOUR FACILITY



As the largest Insurance, Securities and Real Estate training school in New Jersey we can provide Licensing Courses, Exam Preparation Courses, Continuing Education Seminars and Designation Programs at your location and customize a schedule to fit **your** training needs.

All classes include our one-year  
Guarantee of Satisfaction.

## Continuing Education Schedules

July to December 2021

\*In-Person or Live Online\*

<b>LTCP – Long Term Care</b>	<b>Special</b>	<b>#88889089</b>
<b>NJ Qualified LTC Partnership Retirement Program</b>		
July 21 - Wednesday - 8:00 AM to 4:00 PM		
<b>Flood Insurance</b>	<b>*Meets NFIP Requirements</b>	<b>#0504320</b>
July 21 - Wednesday – 5:00 PM to 8:00 PM		
<b>Personal Insurance Overview</b>		<b>#88893310</b>
July 28 - Wednesday - 9:00 AM to 12:00 PM		
<b>Ethics for Property and Casualty Professionals</b>		<b>#0507795</b>
July 28 - Wednesday – 1:00 PM to 4:00 PM		
<b>Property Auto Policy:</b>		<b>#88893309</b>
<b>Physical Damage, Duties &amp; Endorsements</b>		
July 28 - Wednesday – 5:00 PM to 8:00 PM		
<b>Ethics for Financial Planning</b>		<b>#0406269</b>
August 18 - Wednesday - 8:00 AM to 12:00 PM		
<b>New Jersey NAIC Required Annuity Training</b>		<b>#88896439</b>
August 18 - Wednesday - 1:00 PM to 5:00 PM		
<b>Senior Needs Planning</b>		<b>#88889973</b>
August 18 - Wednesday - 6:00 PM to 9:00 PM		
<b>Inland Ocean Marine Insurance</b>		<b>#88894273</b>
August 25 - Wednesday - 9:00 AM to 12:00 PM		
<b>Homeowners Property Coverage</b>		<b>#88893122</b>
August 25 - Wednesday - 1:00 PM to 4:00 PM		
<b>NJ CAIP/PAIP/SAIP Producer Procedures Course</b>	<b>Special</b>	<b>#88901171</b>
August 25 - Wednesday – 5:00 PM to 9:00 PM		
<b>Current Economic Challenges for Retirees</b>		<b>#0507791</b>
September 22- Wednesday 9:00 AM - 12:00 PM		
<b>Comprehensive Estate Planning Part I</b>		<b>#88896621</b>
September 22 -Wednesday - 1:00 PM to 5:00 PM		
<b>Comprehensive Estate Planning Part II</b>		<b>#88896622</b>
September 22 - Wednesday - 6:00 PM to 10:00 PM		
<b>Pensions &amp; Profit Sharing</b>		<b>#0507595</b>
September 29 - Wednesday – 9:00 AM to 2:00 PM		
<b>Qualified &amp; Non-Qualified Plans</b>		<b>#0507555</b>
September 29 - Wednesday - 3:00 PM to 8:00 PM		
<b>Commercial General Liability Insurance Part I</b>		<b>#88894271</b>
October 20 - Wednesday - 9:00 AM to 12:00 PM		
<b>Commercial Property Insurance Part I</b>		<b>#88894981</b>
October 20 - Wednesday - 1:00 PM to 4:00 PM		
<b>Claims: Ethics &amp; Professionalism</b>		<b>#88893941</b>
October 20 - Wednesday - 5:00 PM to 8:00 PM		
<b>Ethics &amp; Fraud</b>		<b>#0505381</b>
October 27 - Wednesday – 9:00 AM to 12:00 PM		
<b>LTCP Qualified LTC Partnership Program</b>		<b>#0508299</b>
October 27 - Wednesday – 1:00 PM to 5:00 PM		
<b>Retirement Planning</b>		<b>#88893313</b>
October 27 - Wednesday - 6:00 PM to 9:00 PM		
<b>Ethics for Property and Casualty Professionals</b>		<b>#0507795</b>
November 17 - Wednesday – 9:00 AM to 12:00 PM		
<b>Property Auto Policy:</b>		<b>#88893309</b>
<b>Physical Damage, Duties &amp; Endorsements</b>		
November 17 - Wednesday - 1:00 PM to 4:00 PM		
<b>Personal Insurance Overview</b>		<b>#88893310</b>
November 17 - Wednesday – 5:00 PM to 8:00 PM		
<b>New Jersey NAIC Required Annuity Training</b>	<b>Special</b>	<b>#88896439</b>
November 24 - Wednesday- 8:00 AM to 12:00 PM		
<b>Senior Needs Planning</b>		<b>#88889973</b>
November 24 - Wednesday - 1:00 PM to 5:00 PM		
<b>Ethics for Financial Planning</b>		<b>#0406269</b>
November 24 - Wednesday - 6:00 PM to 9:00 PM		
<b>Homeowners Property Coverage</b>		<b>#88893122</b>
December 22 - Wednesday - 9:00 AM to 12:00 PM		
<b>NJ CAIP/PAIP/SAIP Producer Procedures Course</b>	<b>Special</b>	<b>#88901171</b>
December 22 - Wednesday - 1:00 PM to 5:00 PM		
<b>Inland Ocean Marine Insurance</b>		<b>#88894273</b>
December 22 Wednesday – 6:00 PM to 9:00 PM		
<b>Comprehensive Estate Planning Part I</b>		<b>#88896621</b>
December 29- Wednesday 9:00 AM to 1:00 PM		
<b>Comprehensive Estate Planning Part II</b>		<b>#88896622</b>
December 29 - Wednesday – 1:30 PM to 5:30 PM		
<b>Current Economic Challenges for Retirees</b>		<b>#0507791</b>
December 29 - Wednesday – 6:00 PM to 10:00 PM		

Visit [www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com)

for Additional

Continuing Education Schedules

## Additional Courses Available!

### Real Estate Licensing & Continuing Education Courses

- Salespersons
- Brokers
- Appraisal
- Ethics, Agency & Office Management

### Continuing Education

- On-Line with Live Instructors
- Traditional In-Person Classroom Training
- Self Study On-Line Classes
- Private Group Instruction at your facility

### Mortgage Loan Officer Courses

- 20 Hour Licensing Course
- State Specific Classes for: NJ, NY & PA
- 7 Hour Exam Preparation Course

Call 1-800-288-5154

Or Visit Us On The Web at

[www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com)

### AMCA Medical Certification Exams

- EKG & Phlebotomy
- Medical Assistants & Medical Admin Assistants
- Billing & Coding & • Electronic Health Records
- Healthcare Instructor Certifications
- Dental Assistant Certification
- Trichology Certification
- Patient Care Technicians & Physical Therapy

For More info go to [AMCAexams.com](http://AMCAexams.com)

**Don't See a topic or location you want....Call us at 800-288-5154 to have one of our Approved CE instructors come right to your office!**

## HOW TO REGISTER (6 WAYS)

Please include a minimum deposit of \$100.00 for each Licensing course. Full payment is required for all Continuing Education Seminars with your completed registration.

- 1) **ON-LINE:** Register for classes and seminars on-line by visiting our web site [www.AmericansShoolNJ.com](http://www.AmericansShoolNJ.com)
- 2) **MAIL:**  
Complete the Registration Form and mail it to:  
American School of Business  
194 US Highway 46 East, Second Floor  
Fairfield, New Jersey 07004.
- 3) **FAX:**  
Fax your completed registration form to **973-244-0246**. Credit Card information must be provided and a signature is required.
- 4) **PHONE:**  
Call **973-244-0333** to register.  
A Credit Card deposit is required for all phone in registrations
- 5) **IN PERSON PRE-REGISTRATION:**  
In person registration is available at our Fairfield training center during the following business hours: Monday to Thursday from 8:30am to 6:30pm, & Fridays from 8:30am until 4:30pm.
- 6) **SAME DAY REGISTRATION & Walk -Ins:**  
Registrations will be accepted on the first session of class, provided there are openings for additional students. Pre-Registration is preferred. Call 973-244-0333 to check the status of the course you are interested in.

**CASH, BUSINESS CHECKS, CREDIT CARDS  
And MONEY Orders  
Are Accepted at All Locations!**

**\*Please No Personal Checks\***

**REFUND POLICY:** Tuition will be refunded if a class is canceled or filled. **NO** tuition will be refunded for any reason on or after the first meeting of the class. If a pre-registered student wishes to drop out of a class, a written notice must be submitted 5 business days in advance of your original starting date, in order to receive a tuition refund minus a \$50 per course cancellation fee.

**Note: There are no refunds or exchanges on Study Materials**

## TRAINING CENTERS

### **FAIRFIELD: American School of Business,**

194 US Highway 46 East, Second Floor, Fairfield, NJ 07004

- 2 Miles West of the Willowbrook Mall (Rte.23 & 80)
- 2 Miles East the intersection of Rtes.46, 280, 287 & 80

## PRIVATE GROUP TRAINING AT YOUR FACILITY

As the largest Insurance, Securities and Real Estate training provider in New Jersey we can provide Licensing Courses, Exam Preparation Courses, Continuing Education Seminars and Designation Programs at your location and customize a schedule to fit **your** training needs.

We have a highly qualified base of over 50 instructors who can handle any topic at virtually any location in or around NJ. So whether you are a small office, large company, Association or Local Chapter, call us at 800-288-5154 to handle all of **your** training.

Some of our customers include Chubb, Aetna, Allstate, NIA, Guardian, Liberty Mutual, Capital One Bank, Prudential, State Farm, Coldwell Banker, ERA, Century 21, Exit Realty, Keller Williams, Kaplan Financial, Local Associations: PIA IIA, NAIW, and several restoration companies like Northeast PowerDry, Paul Davis, Maxons, ServePro and more...



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**[www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com)**

# CONTINUING EDUCATION REGISTRATION FORM (Print)

**To enroll, fill out completely and send with full payment.**

Name \_\_\_\_\_  
 Home Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Phone (D) \_\_\_\_\_ (E) \_\_\_\_\_  
 License # \_\_\_\_\_ Exp. Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_  
 Date of Birth \_\_\_\_\_  
 Last four digits of Social Security # \_\_\_\_\_  
 Email \_\_\_\_\_

## SEMINARS (Please Complete)

Date	Course #	Location	CE Hours	Cost
____ / ____ / ____	# _____	_____	_____	\$ _____
____ / ____ / ____	# _____	_____	_____	\$ _____
____ / ____ / ____	# _____	_____	_____	\$ _____
____ / ____ / ____	# _____	_____	_____	\$ _____
____ / ____ / ____	# _____	_____	_____	\$ _____
____ / ____ / ____	# _____	_____	_____	\$ _____
____ / ____ / ____	# _____	_____	_____	\$ _____

\$299 for a 24 hour CE package **or**

Register for at least 12 Credits to receive a 20% Discount:

Total Due \$ \_\_\_\_\_ x 20 % = \$ \_\_\_\_\_ Amount Due

Make Business checks or Money Order payable to:  
 American School of Business (No Personal Checks)  
 Mail to: 194 US Highway 46 East, Fairfield, NJ 07004

OR Apply \$ \_\_\_\_\_ to my Credit Card

Visa  MasterCard  AMEX  Discover

\_\_\_\_ / \_\_\_\_ / \_\_\_\_ # \_\_\_\_\_  
 Card Number Exp. Date CVV#

\_\_\_\_ / \_\_\_\_ / \_\_\_\_ # \_\_\_\_\_  
 Signature (Required by all students) Date

**NOTE:** Seminars are not confirmed. You will be notified if a class is filled or cancelled. We reserve the right to cancel a seminar due to insufficient enrollment. Management reserves the right to refuse credit to any person arriving more than 15 minutes late and/or leaving 15 minutes early as per the requirements of the NJDOBI. By signing above you have read and understand our refund policy. \*See our Privacy Policy on Page 2. CEREG2021

# Insurance & Securities LICENSING Course Registration Form (For You)

**To enroll, fill out completely and send with a minimum deposit of \$100 per course. The balance is due on or before the first session of class.**

## TRAINING CENTERS:

Fairfield  \_\_\_\_\_

**TIME:**  Days  Evenings  Saturdays

## COURSES: Please check box(s) & add date(s)

- Life Course Start Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_
- Life & Health Course Start Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_
- SIE: Securities Industry Essentials Start Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_
- Series 6 Course Start Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_
- Heath Only Course Start Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_
- Property & Casualty Course Start Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_
- Title Course Start Date \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Please check the appropriate box(s) regarding your textbook(s) and any supplemental study materials:

- I would like to order the Vocabulary Flash Cards \$40
- I will pick up my textbook(s) on or before the first day of class
- Please ship my Textbook(s) to me for an additional cost of \$10

Name \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (D) \_\_\_\_\_ (E) \_\_\_\_\_

\*Last four digits of Social Security # \_\_\_\_\_

Email \_\_\_\_\_

Make Business checks or Money Orders payable to:  
 American School of Business (no personal checks)  
 Mail to: 194 Route 46 East, Fairfield, NJ 07004

OR Apply \$ \_\_\_\_\_ to my Credit Card

Visa  MasterCard  AMEX  Discover

\_\_\_\_ / \_\_\_\_ / \_\_\_\_ # \_\_\_\_\_  
 Card Number Exp. Date CVV#

\_\_\_\_ / \_\_\_\_ / \_\_\_\_ # \_\_\_\_\_  
 Signature (Required by all students) Date

**Note:** Registrations are not confirmed. We reserve the right to cancel a course due to insufficient enrollment. By signing above you have read and understand our refund policy. \*See our privacy policy on page 2. INSREG2021