

Your Success is Our Goal
Since 1983

American School of Business
Corporate Offices:
194 Route 46 East, Fairfield, NJ 07004



TRAINING CENTERS:

- * Fairfield
- * West Orange
- * Montclair
- * Hackettstown

**Insurance and Securities
Licensing and Continuing Education
Insurance and Continuing Education
* Up to 12 CE Credits in One Day
* In-Class, On-Line or On-Site**

**Insurance
& Securities**
Licensing,
Continuing Education &
Exam Preparation Programs

For
**Life, Accident & Health
Property & Casualty
Title**
Securities Industry Essentials *New!*
Series 6, and more...



**American School
of Business**

Since 1983

Training Centers

- Fairfield
- Montclair
- West Orange
- Landing
- Hackettstown

Phone

800-288-5154

Fax

973-244-0246

Email

info@AmericanSchoolNJ.com

Website

www.AmericanSchoolNJ.com

Corporate Offices

194 Route 46 East, Fairfield, NJ 07004

INTRODUCTION & WELCOME!

Thank you for choosing the American School of Business, where your success is our goal!

The American School of Business is the largest independent provider of Real Estate, Insurance, Securities and Mortgage training programs in New Jersey.

We currently offer licensing courses, continuing education seminars, designation programs, and exam preparation programs at several training centers. In addition we offer an array of online courses, seminars and exam preparation programs that are approved in all 50 states.

Our programs in the Real Estate field include;

- Salespersons Licensing, Continuing Education Courses & Exam Preparation Seminars
- Brokers Licensing & Continuing Education Courses & Seminars
- Ethics, Agency & Office Management Courses
- Appraisal of Real Estate Licensing Courses
- Appraisal Continuing Education Seminars
- Mortgage Licensing and Continuing Education
- Exam Prep Courses for Mortgage Brokers & Bankers
- All Courses Available In-Class, On-Line or Private Group

Our programs in the Insurance field include;

- Life, Accident & Health Licensing Courses
- Property & Casualty Licensing Courses
- Title Licensing Courses
- Continuing Education Seminars
- All Courses Available In-Class, On-Line or Private Group

Our programs in the Financial Services field include;

- *New!* Securities Industry Essentials
- Securities Series 6, 7, 24, 26, 63 & 66 Exam Prep
- Firm Element Requirements

Our programs in Medical Certification include

- EGK, Phlebotomy & Health Care Technician
- Medical Assistant and Administrative Assistant
- Medical Billing and Coding Certification
- Electronic Healthcare Records Certification
- Patient Care Assistant Certification
- Professional Healthcare Instructor Certification

This brochure contains all the information you need to make the right choice to join into one or many of our programs today!

If you have any questions you can reach us during the following business hours: **Monday thru Thursday between 8:30am and 6:30pm and Fridays from 8:30am to 4:30pm.**

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GENERAL INFORMATION

The economic importance of the Insurance, Accounting and Securities industries demands a high professional level with an increased emphasis on educational requirements. New Jersey requires that a person engaging professionally in the Insurance or Accounting business be licensed. Once licensed, Continuing Education Credits are required to maintain your license. In addition, FINRA - the Financial Industry Regulatory Authority requires a Securities license for individuals who sell stocks, bonds, mutual funds and variable annuities.

Our programs are designed to help you attain your goal of passing the Insurance & Securities licensing exam(s). In addition we provide Continuing Education Seminars to help you maintain your license(s) while providing you with the practical knowledge you need to succeed. Most programs are offered in-class, on-line or as private group instruction.

EXPERIENCE: Since our inception in 1983, the American School of Business has established itself as a leader in providing quality education using only the best and most up to date materials available. Each year thousands of students are successfully prepared for careers in Insurance, Real Estate & Financial Services. In addition, thousands more call on us to advance themselves through our seminars and designation programs.

ACCREDITATION: The American School of Business is licensed and/or approved by the NJ Real Estate Commission, The NJ State Board of Real Estate Appraisers, The NJ Department of Banking and Insurance, The National Mortgage Licensing System (NMLS) and The NJ State Board of Accountancy. We are also approved for the training of Veterans and their eligible dependents through the State Approving Agency.

GUARANTEE OF SATISFACTION: A prompt and regular attendance is vitally important to your success in our courses. Students who miss any classes are allowed to make them up in any of our day, evening or Saturday courses at any of our locations. You are entitled to attend future classes for **FREE** for a period of one year from your enrollment date. This includes taking your final exam.

INSTRUCTORS: Our Instructors are Successful, Experienced, and Motivated professionals who are licensed and/or approved to teach.

SCHEDULING: Courses are offered Days, Evenings and Saturdays, all year, at several convenient training centers throughout New Jersey in addition to an array of online courses, seminars and exam prep programs.

PRIVACY POLICY "In compliance with the Privacy Act (5U.S.C. 552A), your Social Security number and other private information obtained herein will be used solely to fulfill the requirements of the state regulatory authorities. It will not otherwise be published, disseminated, bartered, or sold."

The Following is a list of Holidays that most classes are off:

- New Years Day
- Passover
- Good Friday
- Week of Memorial Day
- Week of Independence Day
- Week of Labor Day
- Rosh Hashanah
- Yom Kippur
- Halloween (evening only)
- Week of Thanksgiving
- Hanukkah
- Week of Christmas

INSURANCE & SECURITIES Licensing and Exam Prep

An Insurance & Financial Career Provides:

- * A Stimulating Work Environment
- * Competitive Salaries & Commissions
- * Part or Full Time Employment
- * Employee Benefits
- * Unlimited Career Potential

GENERAL REQUIREMENTS: Those who wish to engage in the Insurance business in New Jersey are required to attend a pre-licensing course and pass a state licensing exam. Our purpose is to prepare you for your insurance state licensing exam(s). Upon completion of our course(s) you will be given a "Certificate of Completion" which is used to gain admission into the state exam.

Licensing Requirements

The New Jersey Department of Banking and Insurance adopted new producer licensing regulations that became effective January 1, 2007. The new regulations require 20 hours of classroom instruction per licensing authority. Our schedules as posted have been adjusted to reflect the changes. It is important to note that some of our courses exceed the new minimum requirements. We also now include Question and Answer Software or other study aids with every course registration at no additional cost.

WHO MUST BE LICENSED: Any person who engages in the Sale, Solicitation or Negotiation of insurance coverages and/or receives any commissions, brokerage fee, compensation or other consideration **MUST BE LICENSED** in New Jersey.

In addition all Life Insurance Producers in New Jersey who want to sell variable products must obtain a Variable Life Insurance Producers License. To obtain this license you must pass the new FINRA Securities Industry Essentials (SIE) & Series 6 exams and file your registration number with the New Jersey Department of Banking and Insurance.

CONTINUING EDUCATION REQUIREMENTS



Once licensed, the New Jersey Department of Insurance requires that all Insurance producers obtain Continuing Education Credits each licensing period. Continuing Education credits are obtained by taking Insurance related seminars or online programs from approved schools like the American School of Business. See the Continuing Education section of this brochure for complete information.

CLASSROOM REQUIREMENTS

Life Insurance Course.....	20 hours*
Accident & Health Insurance Course.....	20 hours*
Life, Accident & Health Course.....	40 hours
Property & Casualty Combined Course.....	40 hours*
Title Insurance Course.....	20 hours*
<i>New!</i> Securities Industry Essentials	21 hours
Series 6 Investments & Variable Contracts Rep. Course...	14 hours

***When reviewing our schedules please note that our training programs exceed the state minimum required hours for the courses listed above.**

All Classes include our
One Year Guarantee of Satisfaction!

LICENSING COURSE TUITION

The tuition for the Insurance & Securities courses includes your Classroom time, a comprehensive Textbook, Licensing Laws, and our One Year Guarantee of Satisfaction. As an added bonus, we also include Question & Answer Software with every insurance course.

Life Insurance Course.....	\$295
Accident & Health Course.....	\$295
Life, Accident & Health Combined Course.....	\$395
<i>New!</i> – Securities Industry Essentials.....	\$249
Series 6 Investment Company Representative Course.....	\$199
Property & Casualty Combined Course.....	\$495
Title Insurance Course.....	\$395

DISCOUNT PACKAGE I: Register and pay in full for Life, Accident & Health, Property, and Casualty courses for only **\$795**.

DISCOUNT PACKAGE II: Register and pay in full for Life, Accident & Health, Securities Industry Essentials and Series 6 courses for only **\$695**.

DISCOUNT PACKAGE III: Register and pay in full for Securities Industry Essentials and Series 6 course for only **\$395**

On-Line Licensing Courses



We are proud to also be offering your choice of online licensing courses. All information and pricing can be found on our website at www.AmericanSchoolNJ.com. There are a variety of packages to choose from and courses may be approved in several states.

LICENSING COURSE OUTLINES

Life Course Outline

- Introduction to Insurance
- Insurance Regulations
- Life Insurance Basics
- Life Policy Underwriting, Issuance & Delivery
- Life Policies & Provisions
- Life Policy Options
- Annuities and Retirement
- NJ Rules and Regulations

Accident & Health Course

- Introduction to Insurance
- Insurance Regulations
- Health Insurance Basics
- Underwriting, Insurance & Delivery
- Health Policy Provisions
- Disability Income Insurance
- Medical Expense Insurance
- Senior Citizen Health Plans
- New Jersey Rules and Regulations

New! SIE: Securities Industry Essentials Course

- | | |
|---------------------------------|----------------------------------|
| • Introduction | • Regulatory Entities & Agencies |
| • Markets and Offerings | • Economic Factors |
| • Equity Securities | • Debt Instruments |
| • Options and Variable Products | • Investment Companies |
| • Municipal Fund Securities | • Direct Participation Programs |
| • Trading & Settlement | • Customers and Compliance |
| • Regulatory Framework | |

Series 6: Investment Company Products / Variable Contracts

Limited Representative Course

- | | |
|--------------------------------|------------------------------|
| • Introduction | • Securities Markets |
| • Investment Companies | • Annuities & Life Insurance |
| • Retirement Plans | • Regulations |
| • Opening & Servicing Accounts | • and More... |

Property & Casualty Insurance Course

- | | |
|-----------------------------|--------------------------------|
| • Introduction to Insurance | • NJ Insurance Regulations |
| • Insurance Basics | • The Standard Fire Policy |
| • Dwelling & Homeowners | • Personal Auto Insurance |
| • Misc. Personal Policies | • Commercial Package Policy |
| • Commercial Property | • Commercial General Liability |
| • Commercial Auto | • Comm. Crime & Fidelity Bonds |
| • Commercial Inland Marine | • Boiler & Machinery Coverage |
| • Farm & Crop Insurance | • Businessowners Policy |
| • Workers Compensation | • Miscellaneous Commercial |

Title Insurance Course Outline

- | | |
|-------------------------------|------------------------------|
| • Introduction to Insurance | • State Insurance Regulation |
| • Insurance Contracts | • Underwriting Practices |
| • Descriptions/Surveys | • Abstracting, Taxes & Liens |
| • Transfers & Riparian Rights | • Settlements, and more... |

Life & Health Insurance 2019 Course Schedules

Fairfield – Days - Monday to Friday 8:00AM to 4:00PM Daily

Life Courses 4 Day Schedules	Life, Accident & Health 5 Day Schedules
January 7, 8, 9 & 11	January 7 to January 11
February 4, 5, 6, & 8	February 4 to February 8
March 4, 5, 6, & 8	March 4 to March 8
April 1, 2, 3, & 5	April 1 to April 5
May 6, 7, 8, & 10	May 6 to May 10
June 3, 4, 5, & 7	June 3 to June 7
July 8, 9, 10, & 12	July 8 to July 12
August 5, 6, 7, & 9	August 5 to August 9
September 9, 10, 11, & 13	September 9 to September 13
October 7, 8, 9 & 11	October 7 to October 11
November 4, 5, 6 & 8	November 4 to November 8
December 2, 3, 4, & 6	December 2 to December 6

Fairfield – Evenings - Tuesday & Thursdays 6:00PM to 10:00PM

Life Courses 3 Week Schedules	Life, Accident & Health 5 Week Schedules
January 8 to January 24	January 8 to February 7
March 5 to March 21	March 5 to April 4
May 7 to May 23	May 7 to June 13
July 9 to July 25	July 9 to August 8
September 10 to September 26	September 10 to Oct. 15
November 5 to November 21	November 5 to December 12

Health Only Students

In addition to the above schedules we can accommodate students who are looking for Health only courses. Please call our office at 800-288-5154 for more information.

Attention! NJ Life Insurance Producers

All Life Insurance Producers in New Jersey who want to sell variable products must obtain a Variable Life Insurance Producers License. To obtain this license you must pass the Securities Industry Essentials & Series 6 exams and file your registration number with the New Jersey Department of Banking and Insurance. See Pages 8 to 10 for more info.

New! Securities Industry Essentials Plus Series 6 Exam Prep 2019 Course Schedules

Fairfield Training Center

Days Exam Prep Courses - 9:00am to 4:00pm

Securities Industry Essentials	Series 6
January 21, 22 & 23	January 24 & 25
March 18, 19 & 20	March 21 & 22
May 20, 21 & 22	May 23 & 24
July 22, 23 & 24	July 25 & 26
September 23, 24 & 25	September 26 & 27
November 18, 19 & 20	November 21 & 22

Evenings Exam Prep Courses

Tuesday & Thursdays 6pm to 9pm

Securities Industry Essentials	Series 6
February 12 to February 28	March 12 to March 21
April 9 to April 30	May 7 to May 23
June 11 to June 27	July 9 to July 18
August 13 to September 3	September 17 to Sept. 26
October 15 to October 31	November 12 to Nov. 21

Property & Casualty Insurance 2019 Course Schedules

Fairfield Training Center

2 Week Day Courses

Monday to Friday 9:00am to 3:00pm

January 14 to January 25 *off 1/21
February 11 to February 22 *off 2/18
March 11 to March 21
April 8 to April 18
May 13 to May 23
June 10 to June 20
July 15 to July 25
August 12 to August 22
September 16 to September 26
October 15 to October 25
November 12 to November 22
December 9 to December 19

7 Week Evening Courses

Tuesdays & Thursdays 6:00pm to 10:00pm

January 8 to February 26 *off 2/14
March 5 to April 18
May 7 to June 27 *off 5/28 & 5/30
July 9 to August 22
September 10 to October 29 *off 10/8
November 5 to December 19 *off 11/28
January 7, 2020 to February 20, 2020

Title Insurance 2019 Course Schedules

Fairfield Day Courses

Monday to Friday - 9:00AM to 4:00PM

February 18 to February 22
April 15 to April 19
June 17 to June 21
August 19 to August 23
October 21 to October 25
December 16 to December 20

Five Week Evening Courses

Tuesday & Thursdays - 6:00PM to 10:00PM

February 5 to March 7 *off 2/14
April 2 to April 30
June 4 to July 2
July 30 to August 27
October 1 to October 29
December 3 to January 14 *off 12/24, 12/26, 12/31, 1/2

PRIVATE GROUP Instruction Also Available!

We can also provide any of our Licensing courses and Continuing Education seminars at your location and customize a schedule to fit your training needs. Call us at 973-244-0333 for details and pricing. All Classes include our one year Guarantee of Satisfaction.



Continuing Education Seminars for Insurance, Financial & Accounting Professionals

Our Seminars are approved and accepted for credit by the New Jersey Department of Banking and Insurance, and The New Jersey State Board of Accountancy. They are also accepted by most Associations and Designation authorities.

The New Jersey Department of Banking and Insurance (NJDOBI) requires that all Insurance Producers obtain **24** continuing education hours every **2 years**. As part of the requirement **3** of the **24** hours must be related to insurance **Ethics**. The remaining credits are considered electives and can be obtained by attending approved continuing education seminars or on-line classes on any topic.

Continuing Education credits are also required by most organizations that issue designations. In addition there are special courses required for those producers that sell Flood Insurance, those who deal with the PAIP/CAIP Plans, and those who sell Long Term Care Insurance. We have several of these classes scheduled throughout the year to help you meet your training needs. See below for more information;

Need Flood Training: Producers with Property authority and who write flood insurance are required to complete a three/credit flood program as required by the NFIP for the first renewal following the initial issuance or initial renewal of a license on or after Jan. 1, 2007. Producers need only take the course one time.

Need PAIP/CAIP/SAIP Training: Producers with Property and Casualty authority who write insurance under the Personal Automobile Insurance Plan and the Commercial Automobile Insurance Plan are required to attend and complete a four hour PAIP/CAIP Certification course.

Need Long Term Care Training: Producers with Life and Health Authority who wish to sell LTC insurance are now required to complete an 8 hour NJ Qualified Partnership Training Program. In addition there is a 4 hour recertification class that needs to be completed every 2 year licensing cycle.

NAIC - Required Annuity Training: This 4 hour course meets the new standards as set by the NAIC for the required Annuity Training.

Licensees who do not obtain the required credits, by attending approved seminars offered by approved schools such as the American School of Business, will not be able to renew their producers license and/or designation.

The purpose of continuing education is to have you participate in a program that maintains and increases your skill, knowledge and competency. Toward that end, our topics were chosen because of their timeliness and interesting content. Attend our seminars or complete any of our on-line programs and you will see!

The following pages contain our current seminar schedules to help you meet your continuing education objectives.



*Refreshments are Served
at all Seminars!*



Continuing Education Seminars Available In-Class, On-Line or Private Group

The American School of Business offers a choice of continuing education training platforms. On the following pages of this brochure you will find schedules of traditional **classroom** style seminars offered at training centers throughout New Jersey. In addition we now offer many **online seminars**. Online seminars are available 24 hours a day and can be completed from any computer. Our online courses and seminars are being expanded regularly. Please visit our web site at www.americanschoolnj.com for complete information.

PRICES FOR CLASSROOM TRAINING

The cost for each seminar is as follows:

- 1 Hour Seminars now only \$29 each!
- 2 Hour Seminars now only \$39 each!
- 3 Hour Seminars now only \$49 each!
- 4 Hour seminars now only \$59 each!
- 5 Hour seminars now only \$69 each!
- 6 Hour seminars now only \$79 each!
- 7 Hour seminars now only \$89 each!
- 8 Hour seminars now only \$99 each!

Many
new
topics to
choose
from!

All seminar prices include course materials and refreshments.

How To Get Your Extra Discount!

- I. Register for 12 to 23 hours and receive an extra **10%** Discount off your total.
- II. Register for a **24 hour** package and pay a special price of only **\$299**. That's only \$37 per 3 hour seminar!

*** Advance payment is required for above discounts to apply**

Classroom Training Refund Policy

Please include full payment with your registration. Registrations are not confirmed. You will be notified if a class is canceled or filled. If a student wishes to drop out of a seminar or transfer to another seminar, we must be notified a minimum of 5 business days prior to the seminar to avoid a cancellation / transfer fee of \$25 per seminar.

PRICES FOR ONLINE INTERACTIVE SEMINARS



The cost for our online seminars and courses can be found on our website at www.americanschoolnj.com Seminars are priced per credit and include your certificate of completion. We currently have over 30 online seminars that are approved in over 30 states!

PRIVATE GROUP TRAINING AT YOUR FACILITY



As the largest Insurance, Securities and Real Estate training school in New Jersey we can provide Licensing Courses, Exam Preparation Courses, Continuing Education Seminars and Designation Programs at your location and customize a schedule to fit **your**

training needs.

All classes include our one-year Guarantee of Satisfaction.

2019 Continuing Education Schedules

FAIRFIELD Training Center

Insurance Planning	88893314
January 23 -Wednesday - 9:00 AM to 12:00 PM	
Retirement Planning	88893313
January 23 - Wednesday – 1:00 PM to 4:00 PM	
Problematic Beneficiary Designation	#0507556
January 23 - Wednesday – 5:00 PM to 8:00 PM	
Claims Ethics and Professionalism	88893941
January 30- Wednesday – 9:00 AM to 12:00 PM	
Insurance Carriers and Fire Loses	88895113
January 30- Wednesday – 1:00 PM to 4:00 PM	
Commercial Property Insurance: Part 1	88894981
January 30 - Wednesday - 5:00 PM to 8:00 PM	
Comprehensive Estate Planning: Part 1	88896621
February 20 – Wednesday – 9:00 AM to 1:00 PM	
Legal and Moral Issues in the Insurance Industry	#0505384
February 20 - Wednesday – 2:00 PM to 5:00 PM	
Comprehensive Estate Planning: Part 2	88896622
February 20 - Wednesday – 5:30 PM to 9:30 PM	
Special - NJ CAIP/PAIP/SAIP Producer Procedures	88892917
February 27 – Wednesday – 9:00 AM to 1:00 PM	
Ethics for Property and Casualty Professionals	#0507795
February 27 – Wednesday – 2:00 PM to 5:00 PM	
Going Green for Insurance Agents and Adjusters	88889442
February 27 - Wednesday - 5:30 PM to 7:30 PM	
Flood insurance Brush-Up Course	88895593
February 27 - Wednesday – 8:00 PM to 9:00 PM	
Special - LTCP	88889089
NJ Qualified LTC Partnership Retirement Training Program March 20- Wednesday - 9:00 AM to 5:00 PM	
New Jersey NAIC Required Annuity Training	88896439
March 20 – Wednesday – 6:00 PM to 10:00 PM	
Commercial Auto Insurance	88894722
March 27- Wednesday – 9:00 AM to 12:00 PM	
Workers Comp & Employees Liability Insurance	88894344
March 27 - Wednesday – 1:00 PM to 4:00 PM	
Ethics and Fraud	#0505381
March 27 - Wednesday - 5:00 PM to 8:00 PM	
Street level Ethics	#0502642
April 17 – Wednesday 9:00 AM to 12:00 PM	
Future Money Needs:	#0505988
Young Adults, the Homeowner and the Affluent April 17 - Wednesday – 1:00 PM to 4:00 PM	
Qualified and Non-Qualified Plans	#0507555
April 17 -Wednesday - 4:30 PM to 9:30 PM	
Special - Flood Insurance	#0504320
April 24 - Wednesday – 9:00 AM to 12:00 PM	
Personal Auto Policy:	88893309
Physical Damage & Duties After Accident Endorsements April 24 - Wednesday - 1:00 PM to 4:00 PM	
Personal Insurance Overview	88893310
April 24 - Wednesday - 5:00 PM to 8:00 PM	
Senior Needs Planning	88889973
May 22 – Wednesday - 9:00 AM to 12:00 PM	
Understanding the Concepts of Fraudulent Behavior	88889101
May 22 - Wednesday – 12:30 PM to 4:30 PM	
Long Term Care Partnership Program	#0508299
May 22- Wednesday – 5:00 PM to 9:00 PM	
Homeowners Property Coverage	88893122
May 29- Wednesday- 9:00 AM to 12:00 PM	
Personal Inland Marine and Watercraft Coverage	88891488
May 29- Wednesday – 12:30 PM to 5:30 PM	
Understanding Mold and What You Need to Know	88891487
May 29- Wednesday – 6:00 PM to 9:00 PM	
Problematic Beneficiary Designation	#0507556
June 19 - Wednesday – 9:00 AM to 12:00 PM	
Retirement Planning	88893313
June 19 - Wednesday – 1:00 PM to 4:00 PM	
Insurance Planning	88893314
June 19- Wednesday - 5:00 PM to 8:00 PM	

2019 Continuing Education Schedules Continued...

Commercial Property Insurance: Part 1	88894981
June 26 - Wednesday - 9:00 AM to 12:00 PM	
Insurance Carriers and Fire Loses	88895113
June 26 - Wednesday – 1:00 PM to 4:00 PM	
Claims Ethics and Investigations	88893941
June 26 -Wednesday – 5:00 PM to 8:00 PM	
Legal and Moral Issues in the Insurance Industry	#0505384
July 24 - Wednesday – 9:00 AM to 12:00 PM	
Comprehensive Estate Planning: Part 1	88896621
July 24 – Wednesday – 12:30 AM to 4:30 PM	
Comprehensive Estate Planning: Part 2	88896622
July 24 - Wednesday – 5:00 PM to 9:00 PM	
Flood insurance Brush-Up Course	88895593
July 31 - Wednesday – 9:00 AM to 10:00 AM	
Going Green for Insurance Agents and Adjusters	88889442
July 31 - Wednesday - 10:30 AM to 12:30 PM	
Ethics for Property and Casualty Professionals	#0507795
July 31 – Wednesday – 1:00 PM to 4:00 PM	
Special - NJ CAIP/PAIP/SAIP Producer Procedures	88892917
July 31– Wednesday – 5:00 PM to 9:00 PM	
New Jersey NAIC Required Annuity Training	88896439
August 21 – Wednesday – 9:00 AM to 1:00 PM	
Special - LTCP	88889089
NJ Qualified LTC Partnership Retirement Training Program August 21 - Wednesday – 1:30 AM to 9:30 PM	
Ethics and Fraud	#0505381
August 28 - Wednesday - 9:00 AM to 12:00 PM	
Workers Comp & Employees Liability Insurance	88894344
August 28 - Wednesday – 1:00 PM to 4:00 PM	
Commercial Auto Insurance	88894722
August 28 Wednesday – 5:00 PM to 8:00 PM	
Qualified and Non-Qualified Plans	#0507555
September 25 -Wednesday - 9:00 AM to 2:00 PM	
Future Money Needs:	#0505988
Young Adults, the Homeowner and the Affluent September 25 - Wednesday – 2:30 PM to 5:30 PM	
Street Level Ethics	#0502642
September 25 – Wednesday 6:00 PM to 9:00 PM	
Personal Insurance Overview	88893310
October 23 - Wednesday - 9:00 AM to 12:00 PM	
Personal Auto Policy:	88893309
Physical Damage & Duties After Accident Endorsements October 23 - Wednesday - 1:00 PM to 4:00 PM	
Special - Flood Insurance	#0504320
October 23 - Wednesday – 5:00 PM to 8:00 PM	
Long Term Care Partnership Program	#0508299
October 30 - Wednesday – 9:00 AM to 1:00 PM	
Understanding the Concepts of Fraudulent Behavior	88889101
October 30 - Wednesday – 1:30 PM to 5:30 PM	
Senior Needs Planning	88889973
October 30 – Wednesday - 6:00 PM to 9:00 PM	
Understanding Mold and What You Need to Know	88891487
November 20- Wednesday – 9:00 AM to 12:00 PM	
Personal Inland Marine and Watercraft Coverage	88891488
November 20- Wednesday – 12:30 PM to 5:30 PM	
Homeowners Property Coverage	88893122
November 20- Wednesday- 6:00 PM to 9:00 PM	
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November 26 -Tuesday - 9:00 AM to 12:00 PM	
Problematic Beneficiary Designation	#0507556
November 26 - Tuesday – 1:00 PM to 4:00 PM	
Insurance Planning	88893314
November 26 - Tuesday – 5:00 PM to 8:00 PM	
Insurance Carriers and Fire Loses	88895113
December 18 - Wednesday – 9:00 AM to 12:00 PM	
Commercial Property Insurance: Part 1	88894981
December 18 - Wednesday - 1:00 PM to 4:00 PM	
Claims Ethics and Professionalism	88893941
December 18 -Wednesday – 5:00 AM to 8:00 PM	
Legal and Moral Issues in the Insurance Industry	#0505384
December 30 - Monday – 9:00 AM to 12:00 PM	
Comprehensive Estate Planning: Part 1	88896621
December 30 - Monday – 1:00 PM to 5:00 PM	
Comprehensive Estate Planning: Part 2	88896622
December 30 - Monday – 5:30 PM to 9:30 PM	

Additional Courses Available!

Real Estate Licensing & Continuing Education Courses

- Salespersons
- Brokers
- Appraisal
- Ethics, Agency & Office Management

Continuing Education

- Traditional Classroom Style
- On-Line through the Internet
- Private Group at your facility

Mortgage Loan Officer Courses

- 20 Hour Licensing Course
- State Specific Classes for: NJ, NY & PA
- 7 Hour Exam Preparation Course
- 156 Hour Licensing and Certification Course

Call 1-800-288-5154
Or Visit Us On The Web at
www.AmericanSchoolNJ.com

AMCA Medical Certification Exams

- EKG & Phlebotomy
- Medical Assistants & Medical Admin Assistants
- Billing & Coding & • Electronic Health Records
- Healthcare Instructor Certifications
- Dental Assistant Certification
- Trichology Certification
- Patient Care Technicians & Physical Therapy

For More info go to AMCAexams.com

Don't See a topic or location you want....Call us at 800-288-5154 to have one of our Approved CE instructors come right to your office!

HOW TO REGISTER (6 WAYS)

Please include a minimum deposit of \$100.00 for each Licensing course. Full payment is required for all Continuing Education Seminars with your completed registration.

- 1) **ON-LINE:** Register for classes and seminars on-line by visiting our web site www.AmericansShoolNJ.com
- 2) **MAIL:** Complete the Registration Form and mail it to:
American School of Business
194 US Highway 46 East, Second Floor
Fairfield, New Jersey 07004.
- 3) **FAX:** Fax your completed registration form to **973-244-0246**. Credit Card information must be provided and a signature is required.
- 4) **PHONE:** Call **973-244-0333** to register.
A Credit Card deposit is required for all phone in registrations
- 5) **IN PERSON PRE-REGISTRATION:** In person registration is available at our Fairfield training center during the following business hours: Monday to Thursday from 8:30am to 6:30pm, & Fridays from 8:30am until 4:30pm.
- 6) **SAME DAY REGISTRATION & Walk -Ins:** Registrations will be accepted on the first session of class, provided there are openings for additional students. Pre-Registration is preferred. Call 973-244-0333 to check the status of the course you are interested in.

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Are Accepted at All Locations!**

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REFUND POLICY: Tuition will be refunded if a class is canceled or filled. **NO** tuition will be refunded for any reason on or after the first meeting of the class. If a pre-registered student wishes to drop out of a class, a written notice must be submitted 5 business days in advance of your original starting date, in order to receive a tuition refund minus a \$50 per course cancellation fee.

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To enroll, fill out completely and send with full payment.

Name _____
 Home Address _____
 City _____ State _____ Zip _____
 Phone (D) _____ (E) _____
 License # _____ Exp. Date ____/____/____
 Date of Birth _____
 Last four digits of Social Security # _____
 Email _____

SEMINARS (Please Complete)

Date	Course #	Location	CE Hours	Cost
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____

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Total Hours _____ registered for = _____% discount. (pg. 10)

Total Due \$ _____ x _____% = \$ _____ Amount Due

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_____/_____/____ # _____
 Signature (Required by all students) Date

NOTE: Seminars are not confirmed. You will be notified if a class is filled or cancelled. We reserve the right to cancel a seminar due to insufficient enrollment. Management reserves the right to refuse credit to any person arriving more than 15 minutes late and/or leaving 15 minutes early as per the requirements of the NJDOBI. By signing above you have read and understand our refund policy. *See our Privacy Policy on Page 2.

BROREG2018

Insurance & Securities LICENSING Course Registration Form (For You)

To enroll, fill out completely and send with a minimum deposit of \$100 per course. The balance is due on the first session of class.

TRAINING CENTERS:

Fairfield _____

TIME: Days Evenings Saturdays

COURSES: Please check box(s) & add date(s)

- Life Course Start Date ____/____/____
- Life & Health Course Start Date ____/____/____
- Securities Industry Essentials Start Date ____/____/____
- Series 6 Course Start Date ____/____/____
- Heath Only Course Start Date ____/____/____
- Property & Casualty Course Start Date ____/____/____
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To order supplemental study materials, check the appropriate box(s) and send with full payment:

Vocabulary Flash Cards: \$40

Please Add \$10
for S&H

Name _____

Home Address _____

City _____

State _____ Zip _____

Phone (D) _____ (E) _____

*Last four digits of Social Security # _____

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OR Apply \$ _____ to my Credit Card
 Visa MasterCard AMEX Discover

_____/_____/____ # _____
 Card Number Exp. Date CVV#

_____/_____/____ # _____
 Signature (Required by all students) Date

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