

Now Celebrating Our  
27th Year in Business!

**American School of Business**  
Corporate Offices  
194 Route 46 East, Fairfield, NJ 07004



**TRAINING CENTERS:**

- \* Fort Lee
- \* Freehold
- \* Fairfield
- \* Adult Schools
- \* Sparta
- \* Colleges

*Highlights for 2010 Schedules:*  
*Course One Day*  
*Expanding 12 CE Credits in*  
*Expanded Licensing, CE and*  
*On-Line Education Programs!*  
*Get New Training*  
*Centers*  
*Securities*

**2010 Insurance  
& Securities**  
Licensing,  
Continuing Education &  
Exam Preparation Programs

For  
**Life & Health,  
Property, Casualty & Title  
Securities Series 6, 7 & 63  
and more...**



**American School  
of Business**

*Since 1983*

**Training Centers**

- Fairfield
- Freehold
- Sparta
- Fort Lee
- Adult Schools
- Colleges

**Corporate Headquarters**

194 Route 46 East, Fairfield, NJ 07004

**Phone 973-244-0333**

**Fax 973-244-0246**

**[www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com)**

## INTRODUCTION & WELCOME!

Thank you for choosing the American School of Business, where your success is our goal!

The American School of Business is the largest independent provider of Real Estate, Insurance, Securities and Mortgage training programs in New Jersey.

We currently offer licensing courses, continuing education seminars, designation programs, and exam preparation programs at several training centers. In addition we offer an array of online courses, seminars and exam preparation programs that are approved in over 30 states.

### **Our programs in the Real Estate field include;**

- Salespersons Licensing Courses
- Brokers Licensing Courses
- Ethics, Agency & Office Management Courses
- Appraisal of Real Estate Licensing Courses
- Appraisal Continuing Education Seminars
- Loan Originator Licensing and Continuing Education
- Exam Prep Courses for Mortgage Brokers & Bankers
- *New!* Real Estate Investor Education and Mentoring Programs
- All Courses Available In-Class, On-Line or On-Site

### **Our programs in the Insurance field include;**

- Life, Accident & Health Licensing Courses
- Property & Casualty Licensing Courses
- Title Licensing Courses
- Continuing Education Seminars
- All Courses Available In-Class, On-Line or On-Site

### **Our programs in the Financial Services field include;**

- Securities/NASD Series 6, 7, 24, 26, 63 & 66 Exam Prep
- Firm Element Requirements
- Classroom and On-Line programs are available

This brochure contains all the information you need to make the right choice to join into one or many of our programs today!

If you have any questions you can reach us during the following business hours: **Monday & Tuesday between 8:30am and 6:30pm and Wednesday, Thursday & Fridays from 8:30am to 4:30pm.**

<u>Table of Contents</u>	<u>Page(s)</u>
Introduction, Welcome & General Information.....	1 & 2
Licensing Courses for Life, Accident & Health Insurance.....	3 to 6
Licensing Courses for Property, Casualty, & Title Insurance...	3 to 7
Securities & Financial Services Exam Prep Courses .....	8
Insurance & Accounting Continuing Education Seminars.....	9 to 15
Real Estate Investor Education & Mentoring Programs <i>New!</i>	16
How to Register & Training Center Locations.....	17 & 18
On-Site Training at Your Facility.....	18
Real Estate, Appraisal & Mortgage Courses Offered.....	19
Continuing Education Registration Form.....	20
Supplemental Study Materials.....	21
Licensing & Securities Registration Forms.....	22

## GENERAL INFORMATION

The economic importance of the Insurance, Accounting and Securities industries demands a high professional level with an increased emphasis on educational requirements. New Jersey requires that a person engaging professionally in the Insurance or Accounting business be licensed. Once licensed, Continuing Education Credits are required to maintain your license. In addition the National Association of Securities Dealers (NASD) requires a Securities license for individuals who sell stocks, bonds, mutual funds and variable annuities.

Our programs are designed to help you attain your goal of passing the Insurance & Securities licensing exam(s). In addition we provide Continuing Education Seminars to help you maintain your license(s) while providing you with the practical knowledge you need to succeed. Most programs are offered in-class, on-line or on-site.

**EXPERIENCE:** Since our inception in 1983, the American School of Business has established itself as a leader in providing quality education using only the best and most up to date materials available. Each year thousands of students are successfully prepared for careers in Insurance, Real Estate & Financial Services. In addition, thousands more call on us to advance themselves through our seminars and designation programs.

**ACCREDITATION:** The American School of Business is licensed and/or approved by the NJ Real Estate Commission, The NJ State Board of Real Estate Appraisers, The NJ Department of Banking and Insurance, The National Mortgage Licensing System (NMLS) and The NJ State Board of Accountancy. We are also approved for the training of Veterans and their eligible dependents through the State Approving Agency.

**GUARANTEE OF SATISFACTION:** A prompt and regular attendance is vitally important to your success in our courses. Students who miss any classes are allowed to make them up in any of our day, evening or Saturday courses at any of our locations. You are entitled to attend future classes for **FREE** for a period of one year from your enrollment date. This includes taking your final exam.

**INSTRUCTORS:** Our Instructors are Successful, Experienced, and Motivated professionals who are licensed and/or approved to teach.

**SCHEDULING:** Courses are offered Days, Evenings and Saturdays, all year, at several convenient training centers throughout New Jersey in addition to an array of online courses, seminars and exam prep programs.

**PRIVACY POLICY** "In compliance with the Privacy Act (5U.S.C. 552A), your Social Security number and other private information obtained herein will be used solely to fulfill the requirements of the state regulatory authorities. It will not otherwise be published, disseminated, bartered, or sold."

# INSURANCE Licensing Courses

## An Insurance Career Provides:

- \* A Stimulating Work Environment
- \* Competitive Salaries & Commissions
- \* Part or Full Time Employment
- \* Employee Benefits
- \* Unlimited Career Potential

**GENERAL REQUIREMENTS:** Those who wish to engage in the Insurance business in New Jersey are required to attend a pre-licensing course and pass a state licensing exam. Our purpose is to prepare you for your insurance state licensing exam(s). Upon completion of our course(s) you will be given a "Certificate of Completion" which is used to gain admission into the state exam.

## New Licensing Requirements

The New Jersey Department of Banking and Insurance adopted new producer licensing regulations that became effective January 1, 2007. The new regulations lower the required classroom hours to 20 hours per licensing authority. Our schedules as posted have been adjusted to reflect the changes. It is important to note that some of our courses exceed the new minimum requirements. We also now include Question and Answer Software or other study aids with every course registration at no additional cost..

**WHO MUST BE LICENSED:** Any person who engages in the Sale, Solicitation, or Negotiation of insurance coverages and/or receives any commissions, brokerage fee, compensation or other consideration **MUST BE LICENSED** in New Jersey.

In addition all Life Insurance Producers in New Jersey who want to sell variable products must obtain a Variable Life Insurance Producers License. To obtain this license you must pass the NASD Series 6 exam and file your registration number with the New Jersey Department of Banking and Insurance. Please refer to page 8 for additional information

## CONTINUING EDUCATION REQUIREMENTS



Once licensed, the New Jersey Department of Insurance requires that all Insurance producers obtain Continuing Education Credits each licensing period. Continuing Education credits are obtained by taking Insurance related seminars or online programs from approved schools like the American School of Business. See the Continuing Education section of this brochure for complete information.

## CLASSROOM REQUIREMENTS

Life Insurance Course.....	20 hours*
Accident & Health Insurance Course.....	20 hours*
Life, Accident & Health Course.....	40 hours
Property & Casualty Combined Course.....	40 hours*
Title Insurance Course.....	20 hours*

\*When reviewing our schedules please note that our training programs exceed the state minimum required hours for the courses listed above.

## LICENSING COURSE TUITION

The tuition for the Insurance courses includes your Classroom time, a comprehensive Textbook, NJ Licensing Laws, and our One Year Guarantee of Satisfaction. As an added bonus, we now include Question and Answer Software with every insurance course.

Life Insurance Course.....	\$275
Accident & Health Course.....	\$275
Life, Accident & Health Combined Course.....	\$375
Property & Casualty Combined Course.....	\$495
Title Insurance Course.....	\$395

**DISCOUNT PACKAGE:** Register and pay in full for Life, Accident & Health, Property, and Casualty courses and pay only \$795.

## New! On-Line Licensing Courses



We are proud to announce the offering of online licensing courses. All information and pricing can be found on our website at [www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com). There are a variety of packages to choose from and courses may be approved in several states.

## LICENSING COURSE OUTLINES

### Life Course Outline

- Introduction to Insurance
- Insurance Regulations
- Life Insurance Basics
- Life Policy Underwriting, Issuance & Delivery
- Life Insurance Policies
- Life Policy Provisions
- Life Policy Options
- Annuities & Retirement
- NJ Law Supplement

### Accident & Health Course

- Introduction to Insurance
- Insurance Regulations
- Health Insurance Basics
- Health Policy Underwriting, Issuance & Delivery
- Health Policy Provisions
- Disability Income Insurance
- Medical Expense Insurance
- Senior Citizen Health Plans
- New Jersey Law Supplement

### Property & Casualty Insurance Course Outline

- Introduction to Insurance
- Insurance Basics
- Dwelling & Homeowners
- Misc. Personal Policies
- Commercial Property
- Commercial Auto
- Commercial Inland Marine
- Farm & Crop Insurance
- Workers Compensation
- NJ Insurance Regulations
- The Standard Fire Policy
- Personal Auto Insurance
- Commercial Package Policy
- Commercial General Liability
- Comm. Crime & Fidelity Bonds
- Boiler & Machinery Coverage
- Businessowners Policy
- Miscellaneous Commercial

### Title Insurance Course Outline

- Introduction to Insurance
- Insurance Contracts
- Descriptions/Surveys
- Transfers & Riparian Rights
- State Insurance Regulation
- Underwriting Practices
- Abstracting, Taxes & Liens
- Settlements, and more... Page 4

**Life & Health Insurance  
2010 Course Schedules**

**Fairfield - Days  
Monday to Friday  
8:00AM to 4:00PM\* Daily**

Life Courses 4 Day Schedules	Life, Accident & Health 5 Day Schedules
January 4, 5, 6, & 8	January 4 to January 8,
February 1, 2, 3, & 5	February 1 to February 5
March 1, 2, 3, & 5	March 1 to March 5
April 12, 13, 14 & 16	April 12 to April 16
May 3, 4, 5 & 7	May 3 to May 7
June 7, 8, 9 & 11	June 7 to June 11
July 12, 13, 14 & 16	July 12 to July 16
August 2, 3, 4 & 6	August 2 to August 6
September 13, 14, 15, & 17	September 13 to September 17
October 4, 5, 6, 7 & 8	October 4 to October 8
November 1, 2, 3 & 5	November 1 to November 5
November 29, 30, Dec. 1 & 3	November 29 to December 3

**Fairfield - Evenings  
Tuesday & Thursdays  
6:00PM to 10:00PM**

Life Courses 3 Week Schedules	Life, Accident & Health 5 Week Schedules
February 2 to February 18	February 2 to March 4
April 13 to April 29	April 13 to May 13
June 1 to June 17	June 1 to July 1
August 3 to August 19	August 3 to September 2
September 28 to October 14	September 28 to October 28
November 2 to November 18	November 2 to December 9

**New! Fairfield - Saturdays  
9:00 AM to 5:00 PM**

Life Courses 3 Week Schedules	Life, Accident & Health 5 Week Schedules
March 6, 13 & 20	March 6 to April 10
May 1, 8 & 15	May 1 to June 5
August 7, 14 & 21	August 7 to September 11
October 2, 9 & 16	October 2 to October 30

**Health Only Students**

In addition to the above schedules we can accommodate students who are looking for **Health only** courses. Please call our office at 800-288-5154 for more information.

**Life & Health Insurance  
2010 Course Schedules**

**Fort Lee  
Friday & Saturdays  
8:00AM to 4:00PM Daily**

Life Courses 4 Day Schedules	Life, Accident & Health 5 Day Schedules
March 5, 6, 12 & 19	March 5, 6, 12, 13, & 19
June 4, 5, 11 & 18	June 4, 5, 11, 12, & 18
September 10, 11, 17 & 25	September 10, 11, 17, 24 & 25
December 3, 4, 10 & 17	December 3, 4, 10, 11 & 17

**Sparta - Days  
Monday to Friday - 8:AM to 4:PM Daily**

Life Courses 4 Day Schedules	Life, Accident & Health 5 Day Schedules
January 11, 12, 13 & 15	January 11 to January 15
March 22, 23, 24 & 26	March 22 to March 26
May 17, 18, 19 & 21	May 17 to May 21
July 26, 27, 28 & 30	July 26 to July 30
September 20, 21, 22 & 24	September 20 to September 24
November 15, 16 17 & 19	November 15 to November 19

**Freehold - Days  
Monday to Friday - 8:AM to 4:PM Daily**

Life Courses 4 Day Schedules	Life, Accident & Health 5 Day Schedules
February 22, 23, 24 & 26	February 22 to February 26
April 26, 27, 28, & 30	April 26 to April 30
June 21, 22, 23 & 25	June 21 to June 25
August 23, 24, 25 & 27	August 23 to August 27
October 25, 26 27 & 29	October 25 to October 29
December 13, 14, 15 & 17	December 13 to December 17

**New! Freehold - Evenings  
Monday & Wednesdays - 6:PM to 10:PM**

LIFE Courses 3 Week Schedules	Life, Accident & Health 5 Week Schedules
January 4 to January 20	January 4 to February 3
April 12 to April 28	April 12 to May 12
July 12 to July 28	July 12 to August 11
September 13 to Sept. 29	September 13 to October 13

**Attention!  
NJ Life Insurance Producers**

All Life Insurance Producers in New Jersey who want to sell variable products must obtain a Variable Life Insurance Producers License. To obtain this license you must pass the NASD Series 6 exam and file your registration number with the New Jersey Department of Banking and Insurance. See Pages 8 to 10 for more info.

## Property & Casualty 2010 Insurance Course Schedules

### Fairfield Training Center

#### 2 Week Day Courses Monday to Friday 9:00am to 3:00pm

January 11 to January 22	July 19 to July 30
February 8 to February 19	August 9 to August 20
March 8 to March 19	September 20 to October 1
April 19 to April 30	October 11 to October 22
May 10 to May 21	November 8 to November 19
June 14 to June 25	December 6 to December 17

#### 8 Week Evening Courses Tuesdays & Thursdays 6:00pm to 10:00pm

January 5 to February 25
March 2 to April 22
May 4 to July 1
July 13 to September 2
September 14 to November 4
November 9 to December 30

### Freehold Training Center

#### 2 Week Day Courses Monday to Friday 9:00am to 3:00pm

April 12 to April 23
August 9 to August 20
November 29 to December 10

#### 8 Week Evening Courses Tuesdays & Thursdays 6:00pm to 10:00pm

January 5 to February 25
May 4 to July 1
September 14 to November 4

## Title Insurance Course Schedules

### One Week Day Courses Monday to Friday - 9:00 AM to 4:00PM

<u>Freehold</u>	<u>Fairfield</u>
January 25 to January 29	February 22 to Feb. 26
March 22 to March 26	April 19 to April 23
May 24 to May 28	July 12 to July 16
August 2 to August 6	Sept. 27 to October 1
October 11 to October 15	Nov. 29 to December 3

### Five Week Evening Courses Two Nights Per Week - 6:00PM to 10:00PM

January 4 to February 1	M&W	Freehold
April 12 to May 10	M&W	Fairfield
July 12 to August 9	M&W	Freehold
Sept. 20 to October 20	M&W	Fairfield
November 29 to December 27	M&W	Freehold

## Securities Exam Prep Programs

### ----- Classroom, On-Line or At Home

Are you preparing for Securities Series 6, 7, 24, 26, or 63 Exam? The American School of Business can help! We have a comprehensive selection of Text Books, Classroom Training, Online Learning, and Exam Preparation Software to make sure you pass your NASD exam!

#### WE CAN HELP YOU...

- Pass your licensing exam.
- Build your business.
- Boost customer value.



The American School of Business is your source for Securities Learning and Education. We have helped many others just like your-self, with our premium quality text books, classroom training, and exam prep software.

Our Online Interactive Courses and supplements ensure your success. They are affordable and include supplemental learning tools as well as a massive databank of exam questions at no extra cost to you.

Each year, The American School of Business helps thousands of securities, insurance and real estate professionals build successful careers in the financial services industry.

Our many options include classroom training, interactive online programs, state of the art exam preparation software, and printed textbooks. As a result, you can choose from a variety of formats depending on your skill level, learning style, and schedule.

Regardless of the format you choose, you can be sure that our courses are relevant, tested, and designed to help you succeed.

It is the experience of our instructors and the quality of our materials that make our courses requested by name at some of the largest firms in the world.

**To learn more about any of our online training options you can visit us on the web at [www.americanschoolnj.com](http://www.americanschoolnj.com)**

### ON SITE TRAINING

We can also provide any of our Securities Exam Preparation courses and Continuing Education seminars at your location and customize a schedule to fit your training needs. Call us at 973-244-0333 for details and pricing.

#### Tuition includes:

Classroom Instruction and our one year Guarantee of Satisfaction.



## Continuing Education Seminars for Insurance, Financial & Accounting Professionals

Our Seminars are approved and accepted for credit by the New Jersey Department of Banking and Insurance, and The New Jersey State Board of Accountancy. They are also accepted by most Associations and Designation authorities.

**On January 1, 2007** New Jersey adopted new licensing laws that require all producers to obtain **24** continuing education hours every **2 years**. As part of the requirement **3** of the **24** hours must be related to insurance **Ethics**. The remaining credits are considered electives and can be obtained by attending approved continuing education seminars or on-line classes on any topic.

Continuing Education credits are also required by most organizations that issue designations. In addition there are special courses required for those producers that sell Flood Insurance, those who deal with the PAIP/CAIP Plans, and those who sell Long Term Care Insurance. We have several of these classes scheduled throughout the year to help you meet your training needs. See below for more information;

**Need Flood Training:** Producers with Property authority and who write flood insurance are required to complete a three-credit flood program as required by the NFIP for the first renewal following the initial issuance or initial renewal of a license on or after Jan. 1, 2007. Producers need only take the course one time.

**Need PAIP/CAIP Training:** Producers with Property and Casualty authority who write insurance under the Personal Automobile Insurance Plan and the Commercial Automobile Insurance Plan are required to attend and complete a four hour PAIP/CAIP Certification course.

**Need Long Term Care Training:** Producers with Life and Health Authority who wish to sell LTC insurance are now required to complete an 8 hour NJ Qualified Partnership Training Program. In addition there is a 4 hour recertification class that needs to be completed every 2 year licensing cycle.

Licenses and/or Designees who do not obtain the required credits, by attending approved seminars offered by approved schools such as the American School of Business, will not be able to renew their producers license and/or designation.

The purpose of continuing education is to have you participate in a program that maintains and increases your skill, knowledge and competency. Toward that end, our topics were chosen because of their timeliness and interesting content. Attend our seminars or complete any of our on-line programs and you will see!

The following pages contain our current seminar schedules to help you meet your continuing education objectives.



*Refreshments are Served at all Seminars!*



## Continuing Education Seminars Available In-Class, On-Line or On-Site

The American School of Business offers a choice of continuing education training platforms. On the following pages of this brochure you will find schedules of traditional **classroom** style seminars offered at training centers throughout New Jersey. In addition we now offer many **online seminars**. Online seminars are available 24 hours a day and can be completed from any computer. Our online courses and seminars are being expanded regularly. Please visit our web site at [www.americanschoolnj.com](http://www.americanschoolnj.com) for complete information.

### PRICES FOR CLASSROOM TRAINING

The cost for each seminar is as follows:

- 3 Hour Seminars now only \$49 each!
- 4 Hour seminars now only \$59 each!
- 5 Hour seminars now only \$69 each!
- 6 Hour seminars now only \$79 each!
- 7 Hour seminars now only \$89 each!
- 8 Hour seminars now only \$99 each!

Many new topics to choose from!

All seminar prices include course materials and refreshments.

#### [How To Get Your Extra Discount!](#)

- I. Register for 12 to 23 hours and receive an extra **10%** Discount off your total.
- II. Register for a **24 hour** package and pay a special price of only **\$299**. That's only \$37 per 3 hour seminar!

**\* Advance payment is required for above discounts to apply**

#### **Classroom Training Refund Policy**

Please include full payment with your registration. Registrations are not confirmed. You will be notified if a class is canceled or filled. If a student wishes to drop out of a seminar or transfer to another seminar, we must be notified a minimum of 5 business days prior to the seminar to avoid a cancellation / transfer fee of \$25 per seminar.

### PRICES FOR ONLINE INTERACTIVE SEMINARS



The cost for our online seminars and courses can be found on our website at [www.americanschoolnj.com](http://www.americanschoolnj.com) Seminars are priced per credit and include your certificate of completion. We currently have over 30 online seminars that are approved in over 30 states!

### ON SITE TRAINING AT YOUR FACILITY

As the largest Insurance, Securities and Real Estate training school in New Jersey we can provide Licensing Courses, Exam Preparation Courses, Continuing Education Seminars and Designation Programs at your location and customize a schedule to fit **your** training needs.

## 2010 Continuing Education Schedules

### FAIRFIELD Training Center

<b>Fraud: What Every Ins Person Should Know</b>	<b>#0312805</b>
January 22 – Friday – 9:00 AM – 12:00 Noon	
<b>Health Savings Account</b>	<b>#0507554</b>
January 22 – Friday – 1:00 PM – 4:00 PM	
<b>Understanding Homeowners</b>	<b>#0503169</b>
January 28 – Thursday – 9:00 AM – 1:00 PM	
<b>Expectations from the Insurer &amp; Insured</b>	<b>New! #0507794</b>
January 28 – Thursday 2:00 PM – 5:00 PM	
<b>Insurance Fraud Awareness</b>	<b>#0505382</b>
January 28 – Thursday 5:30 PM – 8:30 PM	
<b>PAIP/CAIP *Qualifies for Certification*</b>	<b>#0403023</b>
Personal and Commercial Automobile Insurance	
February 11 – Thursday - 9:00 AM – 1:00 PM	
<b>Flood Insurance</b>	<b>#0504320</b>
*Meets NFIP & FIRA 2004 Requirements	
February 11 – Thursday - 2:00 PM – 5:00 PM	
<b>Ethics and Fraud</b>	<b>#0505381</b>
February 11 – Thursday – 5:30 PM – 8:30 PM	
<b>Asset Principles and Strategies</b>	<b>New! #0507986</b>
February 24 – Wednesday – 9:00 AM – 12:00 Noon	
<b>Retirement Saving to Retirement Funding</b>	<b>New! #0507987</b>
February 24 – Wednesday – 1:00 PM – 4:00 PM	
<b>Employees &amp; Employers Affected by Cobra</b>	<b>New! #0508331</b>
Premium Assistance	
February 24 – Wednesday – 5:30 PM – 8:30 PM	
<b>Mutual Funds</b>	<b>#0505386</b>
March 18 – Thursday – 9:00 AM – 3:00 PM	
<b>New Trends in Insurance:</b>	<b>#0505387</b>
Environmental & Occupational Issues	
March 18 – Thursday – 4:00 PM - 8:00 PM	
<b>Personal Lines Endorsements</b>	<b>New! #0507661</b>
March 24 – Wednesday – 9:00 AM – 12:00 Noon	
<b>Commercial Inland Marine Coverage</b>	<b>New! #0507660</b>
March 24 – Wednesday – 1:00 PM – 6:00 PM	
<b>Employer Practices</b>	<b>#0505380</b>
March 24 – Wednesday – 6:30 PM – 9:30 PM	
<b>NJ Qualified Long Term Care Partnership (LTCP)</b>	<b>#88889089</b>
April 1 – Thursday – 9:00 AM – 5:00 PM	
<b>Ethics for P&amp;C Professionals</b>	<b>New! #0507795</b>
April 1 – Thursday – 5:30 PM – 8:30 PM	
<b>Current Economic Challenges for Retirees</b>	<b>New! #0507791</b>
April 14 – Wednesday – 9:00 AM – 12:00 Noon	
<b>You've Gotten Your License Now What?</b>	<b>New! #0507789</b>
Part I – Tips/Tricks for Internal/External Customer	
April 14 – Wednesday – 1:00 PM – 4:00 PM	
<b>You've Gotten Your License, Now What?</b>	<b>New! #0507790</b>
Part II – The New CSR & the Application	
April 14 – Wednesday – 5:30 PM – 8:30 PM	
<b>Advanced Estate Planning</b>	<b>#0507553</b>
May 12 – Wednesday – 9:00 AM – 2:00 PM	
<b>Problematic Beneficiary Designation</b>	<b>#0507556</b>
May 12 – Wednesday – 3:00 PM – 6:00 PM	
<b>Cafeteria Plans:</b>	<b>#0505975</b>
<b>Employee Plans &amp; FSA Accounts</b>	
May 12 – Wednesday – 6:30 PM – 9:30 PM	
<b>Terrorism and Insurance</b>	<b>#0505934</b>
May 26 – Wednesday – 9:00 AM – 1:00 PM	
<b>Understanding the Concepts of</b>	
<b>Fraudulent Behavior</b>	<b>New! #88889101</b>
May 26 – Wednesday – 2:00 PM – 6:00 PM	
<b>Personal Lines Endorsement</b>	<b>#0507661</b>
May 26 – Wednesday – 6:30 PM – 9:30 PM	

### FAIRFIELD Training Center Continued...

<b>Raising Capital in the Insurance Industry</b>	<b>#0506493</b>
June 9 – Wednesday – 9:00 AM – 12:00 Noon	
<b>Qualified Long Term Care Partnership Program</b>	<b>#0508299</b>
(LTCP) 4 Hour Re-certification Class <b>New!</b>	
June 9 – Wednesday – 1:00 PM - 5:00 PM	
<b>Dying too Soon Living too Long:</b>	<b>New! #0507792</b>
What it Means to Retiree	
June 9 – Wednesday – 5:30 PM – 8:30 PM	
<b>The Title Insurance Policy Overview</b>	<b>#0502139</b>
June 29 – Tuesday – 9:00 AM – 12:00 Noon	
<b>How to Read &amp; Understand Title Ins Policies</b>	<b>#0502141</b>
June 29 – Tuesday – 1:00 PM – 8:00 PM	
<b>Fraud: What Every Ins Person Should Know</b>	<b>#0312805</b>
July 1 – Thursday – 9:00 AM – 12:00 Noon	
<b>Health Savings Account</b>	<b>#0507554</b>
July 1 – Thursday – 1:00 PM – 4:00 PM	
<b>Buy-Sell Agreements</b>	<b>#0503058</b>
July 1 – Thursday – 5:30 PM – 8:30 PM	
<b>PAIP/CAIP *Qualifies for Certification*</b>	<b>#0403023</b>
Personal and Commercial Automobile Insurance	
July 22 – Thursday – 9:00 AM – 1:00 PM	
<b>Flood Insurance</b>	<b>#0504320</b>
*Meets NFIP & FIRA 2004 Requirements*	
July 22 – Thursday – 2:00 PM – 5:00 PM	
<b>Ethics and Fraud</b>	<b>#0505381</b>
July 22 – Thursday – 5:30 PM – 8:30 PM	
<b>Mutual Funds</b>	<b>#0505386</b>
August 11 – Wednesday – 9:00 AM – 3:00 PM	
<b>New Trends in Insurance:</b>	<b>#0505387</b>
<b>Environmental &amp; Occupational Issues</b>	
August 11 – Wednesday – 4:00 PM – 8:00 PM	
<b>Personal Lines Endorsements</b>	<b>New! #0507661</b>
August 26 – Thursday – 9:00 AM – 12:00 Noon	
<b>Commercial Inland Marine Coverage</b>	<b>New! #0507660</b>
August 26 – Thursday – 1:00 PM – 6:00 PM	
<b>Employer Practices</b>	<b>#0505380</b>
August 26 – Thursday – 6:30 PM – 9:30 PM	
<b>Qualified Long Term Care Partnership Program</b>	<b>#88889089</b>
(LTCP) 8 Hour Certification Class <b>New!</b>	
September 2 – Thursday – 9:00 AM – 5:00 PM	
<b>Ethics for the P&amp;C Professional</b>	<b>New! #0507795</b>
September 2 – Thursday – 5:30 PM – 8:30 PM	
<b>Current Economic Challenges for Retirees</b>	<b>New! #0507791</b>
September 22 – Wednesday – 9:00 AM – 12:00 Noon	
<b>You've Gotten Your License Now What?</b>	<b>New! #0507789</b>
Part I – Tips/Tricks for Internal/External Customer	
September 22 – Wednesday - 1:00 PM – 4:00 PM	
<b>You've Gotten Your License, Now What?</b>	<b>New! #0507790</b>
Part II – The New CSR & the Application	
September 22 – Wednesday – 5:30 PM – 8:30 PM	
<b>Understanding Homeowners</b>	<b>#0503169</b>
October 13 – Wednesday – 9:00 AM – 1:00 PM	
<b>Expectations from the Insurer &amp; Insured</b>	<b>New! #0507794</b>
October 13 – Wednesday - 2:00 PM – 5:00 PM	
<b>Insurance Fraud Awareness</b>	<b>#0505382</b>
October 13 – Wednesday - 5:30 PM – 8:30 PM	
<b>Advanced Estate Planning</b>	<b>#0507553</b>
October 27 Wednesday – 9:00 AM – 2:00 PM	
<b>Problematic Beneficiary Designation</b>	<b>#0507556</b>
October 27 – Wednesday – 3:00 PM – 6:00 PM	
<b>Cafeteria Plans:</b>	<b>#0505975</b>
<b>Employee Plans &amp; FSA Accounts</b>	
October 27 – Wednesday – 6:30 PM – 9:30 PM	

**2010 Continuing Education  
Schedules Continued...**

**FAIRFIELD Training Center  
Continued...**

<b>Terrorism and Insurance</b>	<b>#0505934</b>
November 10 – Wednesday – 9:00 AM – 1:00 PM	
<b>Understanding the Concepts of Fraudulent Behavior <b>New!</b></b>	<b>#88889101</b>
November 10 – Wednesday – 2:00 PM – 6:00 PM	
<b>Personal Lines Endorsement</b>	<b>#0507661</b>
November 10 – Wednesday – 6:30 PM – 9:30 PM	
<b>Asset Principles and Strategies <b>New!</b></b>	<b>#0507986</b>
November 17 – Wednesday – 9:00 AM – 12:00 Noon	
<b>Retirement Saving to Retirement Funding <b>New!</b></b>	<b>#0507987</b>
November 17 – Wednesday – 1:00 PM – 4:00 PM	
<b>Employees &amp; Employers Affected by Cobra <b>New!</b></b>	<b>#0508331</b>
Premium Assistance	
November 17 – Wednesday – 5:30 PM – 8:30 PM	
<b>Raising Capital in the Insurance Industry</b>	<b>#0506493</b>
December 8 – Wednesday – 9:00 AM – 12:00 Noon	
<b>Qualified Long Term Care Partnership Program (LTCP) 4 Hour re-certification Class <b>New!</b></b>	<b>#0508299</b>
December 8 – Wednesday – 1:00 PM- 5:00 PM	
<b>Dying too Soon Living too Long:</b>	<b>#0507792</b>
What it Means to Retiree <b>New!</b>	
December 8 – Wednesday – 5:30 PM – 8:30 PM	
<b>The Title Insurance Policy Overview</b>	<b>#0502139</b>
December 20 - Monday – 9:00 AM – 12:00 Noon	
<b>How to Read &amp; Understand Title Ins Policies</b>	<b>#0502141</b>
December 20 - Monday – 1:00 PM – 8:00 PM	

**SPARTA Training Center**

<b>Asset Principles and Strategies <b>New!</b></b>	<b>#0507986</b>
January 20 – Wednesday – 9:00 AM – 12:00 Noon	
<b>Retirement Saving to Retirement Funding <b>New!</b></b>	<b>#0507987</b>
January 20 – Wednesday – 1:00 PM – 4:00 PM	
<b>Employees &amp; Employers Affected by Cobra <b>New!</b></b>	<b>#0508331</b>
Premium Assistance	
January 20 – Wednesday – 5:30 PM – 8:30 PM	
<b>Personal Lines Endorsements <b>New!</b></b>	<b>#0507661</b>
February 3 – Wednesday – 9:00 AM – 12:00 Noon	
<b>Commercial Inland Marine Coverage <b>New!</b></b>	<b>#0507660</b>
February 3 – Wednesday – 1:00 PM – 6:00 PM	
<b>Employer Practices</b>	<b>#0505380</b>
February 3 – Wednesday – 6:30 PM – 9:30 PM	
<b>Qualified Long Term Care Partnership Program (LTCP) 8 Hour Certification Class <b>New!</b></b>	<b>#88889089</b>
March 4 – Thursday – 9:00 AM – 5:00 PM	
<b>Ethics for P&amp;C Professionals <b>New!</b></b>	<b>#0507795</b>
March 4 – Thursday – 6:00 PM – 9:00 PM	
<b>Current Economic Challenges for Retirees <b>New!</b></b>	<b>#0507791</b>
April 8 – Thursday – 9:00 AM – 12:00 Noon	
<b>You've Gotten Your License Now What? <b>New!</b></b>	<b>#0507789</b>
Part I – Tips/Tricks for Internal/External Customer	
April 8 – Thursday – 1:00 PM – 4:00 PM	
<b>You've Gotten Your License, Now What? <b>New!</b></b>	<b>#0507790</b>
Part II – The New CSR & the Application	
April 8 – Thursday – 5:00 PM – 8:00 PM	
<b>Advanced Estate Planning</b>	<b>#0507553</b>
May 6 - Thursday – 9:00 AM – 2:00 PM	
<b>Problematic Beneficiary Designation</b>	<b>#0507556</b>
May 6 – Thursday – 3:00 PM – 6:00 PM	

**SPARTA Training Center  
Continued...**

<b>Cafeteria Plans:</b>	<b>#0505975</b>
Employee Plans & FSA Accounts	
May 6 – Thursday – 6:30 PM – 9:30 PM	
<b>Terrorism and Insurance</b>	<b>#0505934</b>
June 1 - Tuesday – 9:00 AM – 1:00 PM	
<b>Understanding the Concepts of Fraudulent Behavior <b>New!</b></b>	<b>#88889101</b>
June 1 - Tuesday – 2:00 PM – 6:00 PM	
<b>Personal Lines Endorsement</b>	<b>#0507661</b>
June 1 - Tuesday – 6:30 PM – 9:30 PM	
<b>Raising Capital in the Insurance Industry</b>	<b>#0506493</b>
July 20 - Tuesday – 9:00 AM – 12:00 Noon	
<b>Qualified Long Term Care Partnership Program (LTCP) 4 Hour Re-Certification Class <b>New!</b></b>	<b>#0508299</b>
July 20 - Tuesday – 1:00 PM- 5:00 PM	
<b>Dying too Soon Living too Long: <b>New!</b></b>	<b>#0507792</b>
What it Means to Retiree	
July 20 - Tuesday – 5:30 PM – 8:30 PM	
<b>The Title Insurance Policy Overview</b>	<b>#0502139</b>
August 4 - Wednesday – 9:00 AM – 12:00 Noon	
<b>How to Read &amp; Understand Title Ins Policies</b>	<b>#0502141</b>
August 4 - Wednesday – 1:00 PM – 8:00 PM	
<b>Fraud: What Every Ins Person Should Know</b>	<b>#0312805</b>
September 27 - Monday – 9:00 AM – 12:00 Noon	
<b>Health Savings Account</b>	<b>#0507554</b>
September 27 - Monday – 1:00 PM – 4:00 PM	
<b>Buy-Sell Agreements</b>	<b>#0503058</b>
September 27 - Monday – 5:00 PM – 8:00 PM	
<b>PAIP/CAIP *Qualifies for Certification*</b>	<b>#0403023</b>
Personal and Commercial Automobile Insurance	
October 4 - Monday – 9:00 AM – 1:00 PM	
<b>Flood Insurance</b>	<b>#0504320</b>
*Meets NFIP & FIRA 2004 Requirements*	
October 4 - Monday – 2:00 PM – 5:00 PM	
<b>Ethics and Fraud</b>	<b>#0505381</b>
October 4 - Monday – 5:30 PM – 8:30 PM	
<b>Mutual Funds</b>	<b>#0505386</b>
November 4 - Thursday – 9:00 AM – 3:00 PM	
<b>New Trends in Insurance:</b>	<b>#0505387</b>
Environmental & Occupational Issues	
November 4 - Thursday – 4:00 PM – 8:00 PM	
<b>Understanding Homeowners</b>	<b>#0503169</b>
December 3 - Friday – 9:00 AM – 1:00 PM	
<b>Expectations from the Insurer &amp; Insured <b>New!</b></b>	<b>#0507794</b>
December 3 - Friday - 2:00 PM – 5:00 PM	
<b>Insurance Fraud Awareness</b>	<b>#0505382</b>
December 3 - Friday - 5:30 PM – 8:30 PM	

**FREEHOLD Training Center**

<b>Personal Lines Endorsements <b>New!</b></b>	<b>#0507661</b>
January 26 – Tuesday – 9:00 AM – 12:00 Noon	
<b>Commercial Inland Marine Coverage <b>New!</b></b>	<b>#0507660</b>
January 26 – Tuesday – 1:00 PM – 6:00 PM	
<b>Employer Practices</b>	<b>#0505380</b>
January 26 – Tuesday – 6:30 PM – 9:30 PM	
<b>Qualified Long Term Care Partnership Program (LTCP) 8 Hour Certification Class <b>New!</b></b>	<b>#88889089</b>
February 26 – Friday – 9:00 AM – 5:00 PM	
<b>Ethics for P&amp;C Professionals <b>New!</b></b>	<b>#0507795</b>
February 26 – Friday – 5:30 PM – 8:30 PM	

## FREEHOLD Training Center Continued...

<b>Current Economic Challenges for Retirees</b> <b>New!</b> #0507791	March 8 – Monday – 9:00 AM – 12:00 Noon
<b>You've Gotten Your License Now What?</b> <b>New!</b> #0507789	Part I – Tips/Tricks for Internal/External Customer March 8 – Monday – 1:00 PM – 4:00 PM
<b>You've Gotten Your License, Now What?</b> <b>New!</b> #0507790	Part II – The New CSR & the Application March 8 – Monday – 5:30 PM – 8:30 PM
<b>Advanced Estate Planning</b> #0507553	April 30 – Friday – 9:00 AM – 2:00 PM
<b>Problematic Beneficiary Designation</b> #0507556	April 30 – Friday – 3:00 PM – 6:00 PM
<b>Cafeteria Plans:</b> #0505975	Employee Plans & FSA Accounts April 30 – Friday – 6:30 PM – 9:30 PM
<b>Terrorism and Insurance</b> #0505934	May 17 – Monday – 9:00 AM – 1:00 PM
<b>Understanding the Concepts of</b> #88889101	<b>Fraudulent Behavior</b> May 17 – Monday – 2:00 PM – 6:00 PM
<b>Personal Lines Endorsement</b> #0507661	Monday – May 17 – 6:30 PM – 9:30 PM
<b>Raising Capital in the Insurance Industry</b> #0506493	June 16 – Wednesday – 9:00 AM – 12:00 Noon
<b>Qualified Long Term Care (4 Hour LTCP)</b> <b>New!</b> #0508299	June 16 – Wednesday – 1:00 PM – 5:00 PM
<b>Dying too Soon Living too Long:</b> <b>New!</b> #0507792	What it Means to the Retiree June 16 – Wednesday – 5:30 PM – 8:30 PM
<b>The Title Insurance Policy Overview</b> #0502139	July 15 – Thursday – 9:00 AM – 12:00 Noon
<b>How to Read &amp; Understand Title Ins Policies</b> #0502141	July 15 – Thursday – 1:00 PM – 8:00 PM
<b>Fraud: What Every Ins Person Should Know</b> #0312805	August 18 – Wednesday – 9:00 AM – 12:00 Noon
<b>Health Savings Account</b> #0507554	August 18 – Wednesday – 1:00 PM – 4:00 PM
<b>Buy-Sell Agreements</b> #0503058	August 18 – Wednesday – 5:30 PM – 8:30 PM
<b>PAIP/CAIP *Qualified for Certification*</b> #0403023	Personal and Commercial Automobile Insurance September 15 – Wednesday – 9:00 AM – 1:00 PM
<b>Flood Insurance</b> #0504320	*Meets NFIP & FIRA 2004 Requirements* September 15 – Wednesday – 2:00 PM – 5:00 PM
<b>Ethics and Fraud</b> #0505381	September 15 – Wednesday – 5:30 PM – 8:30 PM
<b>Mutual Funds</b> #0505386	October 20 – Wednesday – 9:00 AM – 3:00 PM
<b>New Trends in Insurance:</b> #0505387	<b>Environmental &amp; Occupational Issues</b> October 20 – Wednesday – 4:00 PM – 8:00 PM
<b>Understanding Homeowners</b> #0503169	November 22 – Monday – 9:00 AM – 1:00 PM
<b>Expectations from the Insurer &amp; Insured</b> <b>New!</b> #0507794	November 22 – Monday – 2:00 PM – 5:00 PM
<b>Insurance Fraud Awareness</b> #0505382	November 22 – Monday – 5:30 PM – 8:30 PM
<b>Asset Principles and Strategies</b> <b>New!</b> #0507986	December 10 – Friday – 9:00 AM – 12:00 Noon
<b>Retirement Saving to Retirement Funding</b> <b>New!</b> #0507987	December 10 – Friday – 1:00 PM – 4:00 PM
<b>Employees &amp; Employers Affected by Cobra</b> <b>New!</b> #0508331	December 10 – Friday – 5:30 PM – 8:30 PM

## New! Real Estate Investor Education & Mentoring

The American School of Business is proud to announce the offering of three new educational programs designed to create more educated real estate investors.

- **Entrepreneurial Training**
- **Coaching and Mentoring Program**
- **Live College Level Classes**

**SEEK - The Super Entrepreneurial Encyclopedia of Knowledge:** This program consists of 10 video modules delivered via the internet with 30 total instructional segments. Topics include: Building Relationships, Human Resources, Marketing, Tax Strategies, Financial Literacy, Credit, Sources of Funding, Business Plans and Franchising. **Bonus Products** include Property Analysis Wizard Software, Computer Property Analysis course & a course on Building your Real Estate Portfolio.

**Coaching & Mentoring Program:** Aspiring and experienced real estate investors know that having access to a comprehensive coaching program and a real estate investing resource "library" is invaluable when working with your clients and their own investment properties. This series designed to help you make fewer mistakes and higher profits. Learn about topics such as Raising Private Money for Real Estate Investments, Buying and Selling Wholesale Real Estate, Successful Short Sales, Legal Pitfalls in Real Estate Investing and How to Avoid Them, Successful Rehabs, Maximizing Tax Strategies, Plus Nine Other Strategies....

**Live Instruction by Millionaire Investors:** Our Real Estate Investment courses offer a revolutionary and refreshing method to achieve your real estate investment goals. As a student you are able to select the courses that best fit your personal learning objectives. At the heart of the curriculum is a "tried-and-true" scientifically-proven educational process. Each course has been designed to teach you "how-to" real estate investment concepts and strategies. We'll help you build confidence, while teaching you the procedures, concepts, and rules of the "real estate investment game". Better yet we will be there to support you as you put your real estate education into action. This program allows you one year to take your classes and up to two years to repeat your courses at no additional cost! **There are over 40 topics to chose from, Local and National Mentorship, and you can Share Deals with Other Investors.**

**Income Opportunity:** You also have the ability to make additional income by telling others about your success with our programs real estate investor education programs!

Call 800-288-5154 or  
email [Info@AmericanSchoolNJ.com](mailto:Info@AmericanSchoolNJ.com) today  
to find out more about our **FREE**  
Real Estate Investor Forums  
and  
Income Opportunity Presentations!

**We don't just teach real estate investing...  
We create real estate investors!**

## HOW TO REGISTER (6 WAYS)

Please include a minimum deposit of \$100.00 for each Licensing course. Full payment is required for all Continuing Education Seminars with your completed registration.

1) **MAIL:**

Complete the Registration Form and mail it to:  
American School of Business  
194 Route 46 East, Second Floor  
Fairfield, New Jersey 07004.



2) **FAX:**

Fax your completed registration form to **973-244-0246**. Credit Card information must be provided and a signature is required.



3) **PHONE:**

Call **973-244-0333** to register.  
A Credit Card deposit is required for all phone in registrations



4) **ON-LINE:** Register for classes and seminars on-line by visiting our web site [www.americanschoolnj.com](http://www.americanschoolnj.com)



5) **IN PERSON PRE-REGISTRATION:**

In person registration is available at our Fairfield training center during the following business hours: Monday & Tuesdays from 8:30am to 6:30pm, and Wednesday, Thursday & Friday from 8:30am until 4:30pm.



6) **SAME DAY REGISTRATION:**

Registrations will be accepted on the first session of class, provided there are openings for additional students. Pre-Registration is preferred. Call 973-244-0333 to check the status of the course you are interested in.

**CASH, CHECKS, and CREDIT CARDS  
Are Accepted at All Locations !**

**REFUND POLICY:** Tuition will be refunded if a class is canceled or filled. **NO** tuition will be refunded for any reason on or after the first meeting of the class. If a pre-registered student wishes to drop out of a class, a written notice must be submitted 5 business days in advance of your original starting date, in order to receive a tuition refund minus a \$50 per course cancellation fee.

**Note: There are no refunds or exchanges on Study Materials**

## TRAINING CENTERS

### **FORT LEE:** Korea Daily Culture Center

2024 Center Ave, Suite T

- Easy access from Route 80, Garden State Parkway, NJ Turnpike & GW Bridge

### **FAIRFIELD:** American School of Business.

- 194 Route 46 East, Second Floor, Fairfield, NJ
- 2 Miles West of the Willowbrook Mall (Rte.23 & 80)
- 2 Miles East the intersection of Rtes.46, 280, 287 & 80

### **SPARTA:** Lake Mohawk Country Club

- 21 The Boardwalk, East Lounge, Sparta, NJ
- Rte 80 to Rte 15 North to Woodport Rd. to East Shore Trail

### **FREEHOLD:** Gable Building

- 70 Schanck Road, Second Floor, Freehold, NJ
- 1 Mile South of the Freehold Mall & Racetrack
- ¼ Mile from intersection of Routes 9, 33 & 79

**Directions to our training centers are available on-line by visiting our web-site at [www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com)**

## ON SITE TRAINING AT YOUR FACILITY

As the largest Insurance, Securities and Real Estate training provider in New Jersey we can provide Licensing Courses, Exam Preparation Courses, Continuing Education Seminars and Designation Programs at your location and customize a schedule to fit **your** training needs.

We have a highly qualified base of over 50 instructors who can handle any topic at virtually any location in or around NJ. So whether you are a small office, large company, Association or Local Chapter, call us at 800-288-5154 to handle all of **your** training.

Some of our customers include Chubb, Aetna, NIA, Guardian, Liberty Mutual, Capital One Bank, Prudential, Coldwell Banker, ERA, Burgdorff, Century 21, Kaplan Financial, Local Chapters of IIA, NAIW, and more...



*Call us at today at 973-244-0333  
for details and pricing!*

# Additional Courses Available!

## Real Estate Licensing Courses

- Salespersons
- Brokers
- Ethics, Agency & Office Management
- Investor Education and Mentoring *New!*



## Real Estate Appraisal Licensing & Continuing Education Courses

- APP60 – Appraisal Principles & Procedures
- USPAP – National Uniform Standards
- RMA – Residential Market Analysis
- RSV – Residential Site Valuation
- RSC – Residential Sales Comparison
- RRW - Residential Report Writing
- ARA – Advanced Residential Applications
- SMF – Statistics, Modeling & Finance
- MUCP – Mastering Unique & Complex Properties
- GAIA – General Appraisal Income Approach

## Continuing Education

- Traditional Classroom Style
- On-Line through the Internet
- On-Site at your facility

## Mortgage Lending Courses *New!*

- NMLS Approved 20 Hour SAFE Licensing Course
- 4 Hour NJ Licensing Act
- Licensing Exam Preparation Course
- PA and NY Approvals Coming Soon!

*Ranked #1  
New Jerseys Top Private Career School*

**Call 1-800-288-5154**

Or Visit Our Web-Site at

[www.AmericanSchoolNJ.com](http://www.AmericanSchoolNJ.com)

**Your Success is Our Goal!**

# CONTINUING EDUCATION REGISTRATION FORM (Print)

To enroll, fill out completely and send with full payment.

Name \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (D) \_\_\_\_\_ (E) \_\_\_\_\_

License # \_\_\_\_\_ Exp. Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Date of Birth \_\_\_\_\_

Last four digits of Social Security # \_\_\_\_\_

Email \_\_\_\_\_

## SEMINARS (Please Complete)

Date	Course #	Location	CE Hours	Cost
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____
____/____/____	# _____	_____	_____	\$ _____

\$299 for a 24 hour CE package **or**

Total Hours \_\_\_\_\_ registered for = \_\_\_\_\_% discount. (pg. 10)

Total Due \$ \_\_\_\_\_ x \_\_\_\_\_% = \$ \_\_\_\_\_ Amount Due

Make checks payable to: American School of Business  
and mail or bring to: 194 Route 46 East, Fairfield, NJ 07004

OR Apply \$ \_\_\_\_\_ to my Credit Card

Visa  MasterCard  AMEX  Discover

Card Number \_\_\_\_\_ Exp. Date \_\_\_\_/\_\_\_\_/\_\_\_\_

Signature (Required by all students) \_\_\_\_\_ Date \_\_\_\_/\_\_\_\_/\_\_\_\_

**NOTE:** Seminars are not confirmed. You will be notified if a class is filled or cancelled. We reserve the right to cancel a seminar due to insufficient enrollment. Management reserves the right to refuse credit to any person arriving more than 15 minutes late and/or leaving 15 minutes early as per the requirements of the NJDOBI. By signing above you have read and understand our refund policy. \*See our Privacy Policy on Page 2.

## Supplemental Study Aids! For Insurance & NASD Exam Prep

### Exam Simulation Software: \$50

- Includes state specific regulation questions, weighs each topic to match actual exam, informs users of topical areas that warrant further review, allows you to review questions answered incorrectly, and gives users an explanation of why the correct answer is the best choice.

### Question & Answer Audio CD \$40

- This is a comprehensive Questions & Answer Audio Review CD that contains hundreds of questions designed to test your knowledge of Insurance. A professional facilitator asks you questions, then offers correct answers. Students answer questions aloud, reinforcing comprehension & student retention.

### Vocabulary Crammer Flash Cards: \$40

- For the visual learner, these Life and Health or Property & Casualty Insurance Flash cards are an excellent way to master insurance terminology. Each set contains hundreds of the most important terms, numbered and categorized by topic for easy reference.

### New! NASD Series 6 or 7 Audio Review

- Audio Review is an excellent study tool, reinforcing the most testable points presented in your study materials. An overview of the most critical information from each lesson is presented on CD. This is an audio CD that can be played on any standard CD player or a computer equipped with a CD-ROM drive and audio player utility.
- The Cost for either Audio Review is \$50**

## How to Order

- Call 1-800-288-5154 to have your order shipped directly to your home or work address.
- Check off the appropriate boxes on your registration form and mail or fax with payment.
- Specify Life & Health or Property & Casualty
- Please add \$7.00 for Shipping & Handling
- There are no refunds or exchanges on study aids

**Call, Fax or Mail your  
Registration Today!**

## LICENSING & SECURITIES Course Registration Form (For You)

To enroll, fill out completely and send with a minimum deposit of \$100 per course. The balance is due on the first session of class.

### TRAINING CENTERS:

Fort Lee  Fairfield  Sparta  Freehold

**TIME:**  Days  Evenings  Saturdays

### COURSES: Please check box(s) & add date(s)

Life Course Start Date \_\_\_/\_\_\_/\_\_\_

Life & Health Course Start Date \_\_\_/\_\_\_/\_\_\_

Health Only Course Start Date \_\_\_/\_\_\_/\_\_\_

Property & Casualty Course Start Date \_\_\_/\_\_\_/\_\_\_

Title Course Start Date \_\_\_/\_\_\_/\_\_\_

NASD Series \_\_\_\_\_ Start Date \_\_\_/\_\_\_/\_\_\_

To order supplemental study materials, check the appropriate box(s) and send with full payment:

Exam Simulator Software: \$50

Question & Answer Audio CD: \$40

Vocabulary Flash Cards: *New!* \$40

NASD Series 6 or 7 Audio CD: \$50

Please  
Add \$7  
for S&H

Name \_\_\_\_\_

Home Address \_\_\_\_\_

City \_\_\_\_\_

State \_\_\_\_\_ Zip \_\_\_\_\_

Phone (D) \_\_\_\_\_ (E) \_\_\_\_\_

\*Last four digits of Social Security # \_\_\_\_\_

Email \_\_\_\_\_

Make check payable to: American School of Business and mail to 194 Route 46 East, Fairfield, NJ 07004

OR Apply \$ \_\_\_\_\_ to my Credit Card

Visa  MasterCard  AMEX  Discover

\_\_\_\_\_ / /

Card Number Exp. Date

\_\_\_\_\_ / /

Signature (Required by all students) Date

**Note:** Registrations are not confirmed. We reserve the right to cancel a course due to insufficient enrollment. By signing above you have read and understand our refund policy. \*See our privacy policy on page 2. BROREG2010